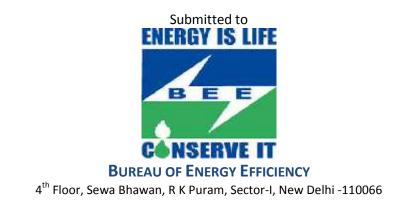
## **COMPREHENSIVE ENERGY AUDIT REPORT**

## "PROMOTING ENERGY EFFICIENCY AND RENEWABLE ENERGY IN SELECTED MSME CLUSTERS IN INDIA"

# **Victor Forgings**

A-4, Focal Point, Jalandhar

22-05-2015





## **DEVELOPMENT ENVIRONERGY SERVICES LTD**

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| Client Name       | Bureau of Energy Efficiency (BEE)   | Project No. | 9A0000005611 |           |
|-------------------|---|-------------|--------------|-----------|
| Project Name      | Promoting energy efficiency and renewable energy in selected MSME clusters in India |             |              | 2         |
| Prepared by: DESL | Date: 06-07-2015  |             | Page         | e 1 of 73 |

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| Prepared by: DESL | Date: 06-07-2015  |             |             | e 2 of 73 |

### ACKNOWLEDGEMENT

DESL places on record its sincere thanks to Global Environment Facility (GEF), United Nations Industrial Development Organization (UNIDO) and Bureau of Energy Efficiency (BEE) for vesting confidence in DESL to carry out the assignment "Conducting energy audit and dissemination programs in MSME clusters" under their national project *"promoting energy efficiency and renewable energy in selected MSME clusters in India"*.

As a part of this assignment, work in Jalandhar Hand tools cluster was awarded to DESL and DESL is grateful to GEF-UNIDO-BEE PMU for their full-fledged coordination and support throughout the study.

The study team is indebted to Mr. Sukh Dev Raj, MD & CEO for showing keen interest in the energy audit and also thankful to the management of M/s Victor Forgings for their wholehearted support and cooperation for the preparation of this comprehensive energy audit report, without which the study would not have steered to its successful completion. Special thanks to other members of the unit for their diligent involvement and cooperation.

It is well worthy to mention that the efforts being taken and the enthusiasm shown by all the plant personnel towards energy conservation and sustainable growth are really admirable.

Last but not the least, the interaction and deliberation with Mr. Sukh Dev Raj, President, Hand tool manufacturers association, Jalandhar, technology providers and all those who were directly or indirectly involved throughout the study were exemplary. The entire exercise was thoroughly a rewarding experience for DESL.

**DESL** Team

| Client Name       | Bureau of Energy Efficiency (BEE)   | Project No. | 9A0000005611 |           |
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| Client Name       | Bureau of Energy Efficiency (BEE)   | Project No. | 9A0000005611 |           |
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|                   |  |             |            |

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## **ABBREVIATIONS**

| Abbreviations | Expansions   |
|---------------|--|
| APFC          | Automatic Power Factor Correction                  |
| BEE           | Bureau of Energy Efficiency                        |
| CEA           | Comprehensive Energy Audit                         |
| CFL           | Compact Fluorescent Lamp                           |
| CRV           | Chromium Vanadium                                  |
| DESL          | Development Environergy Services Limited           |
| DG            | Diesel Generator                                   |
| EE            | Energy Efficiency                                  |
| EPIA          | Energy Performance Improvement Action              |
| FO            | Furnace Oil  |
| GEF           | Global Environment Facility                        |
| HSD           | High Speed Diesel                                  |
| HVAC          | Heating Ventilation and Air Conditioning           |
| LED           | Light Emitting Diode                               |
| LT            | Low Tension  |
| MD            | Maximum Demand                                     |
| MS            | Mild Steel   |
| MSME          | Micro, Small and Medium Enterprises                |
| МТ            | Metric Tons  |
| ΜΤΟΕ          | Million Tons of Oil Equivalent                     |
| MV            | Mercury Vapour                                     |
| No.           | Number   |
| PF            | Power Factor                                       |
| PID           | Proportional-Integral-Derivative                   |
| PNG           | Piped Natural Gas                                  |
| PSPCL         | Punjab State Power Corporation Limited             |
| R & C         | Radiation & Convection                             |
| RE            | Renewable Energy                                   |
| SEC           | Specific Energy Consumption                        |
| SEGR          | Specific Energy Generation Ratio                   |
| SLD           | Single Line Diagram                                |
| SME           | Small and Medium Enterprises                       |
| UNIDO         | United Nations Industrial Development Organization |
| VFD           | Variable Frequency Drives                          |

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## **EXECUTIVE SUMMARY**

Bureau of Energy Efficiency (BEE) in association with the United Nations Industrial Development Organization (UNIDO) and Global Environment Facility (GEF) is implementing a project titled "Promoting energy efficiency and renewable energy technology in selected MSME clusters in India". The objective of the project is to provide impetus to energy efficiency initiatives in the micro, small and medium enterprises (MSMEs) sector in India.

As part of this project, DESL has been engaged to implement the project in the MSME hand tool cluster in Jalandhar, Punjab. There are about 400 units scattered over three industrial areas in Jalandhar, viz. focal point, old industrial area and basti area. The major products manufactured include spanners and wrenches, pliers, screw drivers, etc with an average annual production of 50,000<sup>1</sup> metric tons in the cluster.

The project awarded to DESL consists of six major tasks:

- > Conducting pre activity cluster workshop defining the agenda of this engagement.
- > Comprehensive energy audit in 6 selected units.
- Development of cluster specific best operating practices document for the top 5 energy using equipments / processes in the industry.
- Identification of set of energy auditing instruments used for carrying out periodic energy audits in the units.
- Enumeration of common regularly monitorable parameters at the process level which have impact on energy performance and listing of appropriate instrumentation for the same.
- > Conducting 3 post energy audit training workshops based on preceding outputs of this activity.

#### Brief Introduction of the Unit

#### Table 1: Details of Unit

| Name of the Unit                     | M/s Victor Forgings                  |
|--------------------------------------|--------------------------------------|
| Constitution                         | Private Limited                      |
| MSME Classification                  | Small                                |
| No. of years in operation            | NA                                   |
| Address: Registered Office           | A-4, Focal Point, Jalandhar- 144 012 |
| Administrative Office                | A-4, Focal Point, Jalandhar- 144 012 |
| Factory                              | A-4, Focal Point, Jalandhar- 144 012 |
| Industry-sector                      | Hand Tool                            |
| Products Manufactured                | Spanners, Pliers                     |
| Name(s) of the Promoters / Directors | Mr. Sukh Dev Raj                     |

**Comprehensive Energy Audit** 

The study was conducted in 3 stages:

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<sup>1</sup> http://www.dcmsme.gov.in/handtools/industry/cluster.html#3

- **Stage 1:** Walk through energy audit of the plant to understand the process, energy drivers, assessment of the measurement system, assessment of scope, measurability, formulation of audit plan and obtaining required information
- **Stage 2:** Detailed energy audit data collection and field measurements for performance evaluation of equipments/ systems, estimation of savings potential, technology assessment and understanding of project constraints
- **Stage 3**: Data analysis, initial configuration of projects, savings quantification, vendor consultation, interaction with the unit and freezing of projects for implementation and preparation of energy audit report

### The production process of the unit

### The main process equipments in the unit include the following:

The production process includes blanking, heating, forging, trimming, broaching, grinding, barreling, heat treatment, shot blasting, calibration, polishing, electroplating and packing.

The raw materials used are mainly MS and CRV steel. The raw material is blanked and then sent to a forging furnace for heating. The heated material (work piece) is removed from the forging furnace and forged using hammers. The forged work piece is then cut and trimmed into desired shapes and the unnecessary burrs along the edges are removed in the trimming operation.

The trimmed work piece is then treated in the heat treatment furnace for hardening, quenching and tempering to attain desired metallurgical properties like strength, stability and durability.

Post heat treatment, in order to get the necessary surface finish and polish the work pieces are shot blasted after which they are placed in vibrating glazing machines along with a measured quantity of ceramic material (in form of ceramic stones). Due to the vibrating action of this machine, the work piece and the ceramic materials rubs against each other and in this process the work piece gets further polished.

The polished work piece is then sent for electroplating, where it is dipped for a certain period of time inside hot nickel and chromium baths to attain the desired final glaze and finishing. From the electroplating section, the finished products are packed and dispatched.

The main process equipments are furnace, hammer, broaching machines, blanking machines, heat treatment furnace, vibrators, shot blasting machine.

## Identified Energy Performance Improvement Actions (EPIA)

The comprehensive energy audit covered all the equipments which were operational during the field study. Thermal energy constitutes 46% (FO, HSD and LPG) and grid electricity constitutes 54% of total plant energy. The identified energy performance improvement actions are given in Table – 2.

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#### Table 2: Summary of EPIA

| SI.<br>No. | Name of the project Estimated energy savings   |                |             |             |         |                     |                     |                         |                             |
|------------|--|----------------|-------------|-------------|---------|---------------------|---------------------|-------------------------|-----------------------------|
|            |  | Furnace<br>Oil | Electricity | LPG         | HSD     | Material<br>savings | Monetary<br>savings | Estimated<br>investment | Simple<br>payback<br>period |
|            |  | Litre/y        | kWh/y       | kg/yea<br>r | Litre/y | Rs. lakh/y          | Rs. lakh/y          | Rs. lakh                | У                           |
| 1          | Installation of PID controller for excess air control on forging-3                           | 3883.2         | 1478.4      |             |         | 0.8                 | 2.4                 | 7.00                    | 2.9                         |
| 2          | Installation of PID controller for excess air control on forging-5                           | 13060          | 984.7       |             |         | 1.5                 | 6.8                 | 7.00                    | 1.04                        |
| 3          | Installation of PID controller for excess air control on forging-1                           |                | 393.4       | 1765.3      |         | 0.5                 | 1.4                 | 7.00                    | 5.1                         |
| 4          | Installation of VFD on broaching machine   |                | 29495.4     |             |         |                     | 2.0                 | 2.76                    | 1.3                         |
| 5          | Installation of energy efficient pump motor<br>instead of old and inefficient pump motor     |                | 86270.0     |             | -       |                     | 6.0                 | 2.52                    | 0.4                         |
| 6          | Replacement of inefficient DG to efficient DG  |                |             |             | 16019.0 |                     | 8.0                 | 16.72                   | 2.1                         |
| 7          | Installation of energy efficient fan instead of<br>conventional fan                          |                | 19656.0     |             |         |                     | 1.4                 | 3.12                    | 2.3                         |
| 8          | Retrofit of CFL 40 watt to led tube light of 16 watt   |                | 27054       |             |         |                     | 1.9                 | 1.73                    | 0.9                         |
| 9          | Replacement of CFL 45 watt ,23 watt and 250 watt to LED 18 watt, Led 10 watt and LED 80 watt |                | 55844       |             |         |                     | 3.9                 | 4.21                    | 1.1                         |
| 10         | Installation of energy monitoring system on sectional energy consuming area                  | 5529.2         | 119606      |             | 2712    |                     | 11.7                | 0.75                    | 0.1                         |
| 11         | Skin loss reduction from furnace surface   | 4807.2         |             |             |         |                     | 1.9                 | 0.40                    | 0.2                         |

| Client Name       | Bureau of Energy Efficiency (BEE)                   | EE) Project No. |          | 00005611 |
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| 12 | Efficiency improvement in transformer of rating 750 kVA                        |         | 2744     |        |         |     | 0.2  | 0.10  | 0.5 |
|----|--|---------|----------|--------|---------|-----|------|-------|-----|
| 13 | Installation of servo stabilizer with separate feeder of lighting and fan load |         | 12732    |        |         |     | 0.9  | 0.80  | 0.9 |
| 14 | Replacement of conventional man cooler fan to<br>energy efficient fan          |         | 97954    |        |         |     | 6.8  | 0.60  | 0.1 |
| 15 | Replacement of present burner with energy efficient burner                     | 5480.0  |          |        |         |     | 2.2  | 0.73  | 0.3 |
| 16 | Installation of Solar water heater for<br>Electroplating                       |         |          |        | 22422   |     | 11.9 | 61.50 | 5.2 |
|    | Total  | 32759.8 | 454212.3 | 1765.3 | 41152.2 | 2.7 | 69.3 | 116.9 | 1.7 |

The projects proposed may result in energy savings of approximately 18.70% and energy cost savings of Rs. 69.3 lakh on implementation.

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## **1** INTRODUCTION

## 1.1 Background and Project objective

Bureau of Energy Efficiency (BEE) in association with the United Nations Industrial Development Organization (UNIDO) and Global Environment Facility (GEF) is implementing a project titled "Promoting energy efficiency and renewable energy technology in selected MSME clusters in India". The objective of the project is to provide impetus to energy efficiency initiatives in the micro, small and medium enterprises (MSMEs) sector in India.

The targeted 12 MSME clusters under the project and the indicative information are given below:

| SI. No. | Sub – sector | Cluster                     |
|---------|--------------|-----------------------------|
| 1       | Brass        | Jagadhri, Jamnagar          |
| 2       | Ceramic      | Khurja, Morbi, Thangarh     |
| 3       | Dairy        | Gujarat, Madhya Pradesh     |
| 4       | Foundry      | Belgaum, Coimbatore, Indore |
| 5       | Hand tools   | Jalandhar, Nagaur           |

| Table 3: List of 12 targeted MSME | clusters covered under the project |
|-----------------------------------|------------------------------------|
|-----------------------------------|------------------------------------|

The objectives of this project are as under:

- Increasing capacity of suppliers of energy efficiency (EE) and renewable energy (RE) based products, service providers and financing institutions;
- Increasing the levels of end-use demand and implementation of EE and RE technologies and practices by MSMEs;
- Scaling up of the project to the national level;
- Strengthening policy, institutional and decision making frameworks.

## 1.2 Scope of work for comprehensive energy audit

The general scope of work for comprehensive energy audits is as follows:

- Data Collection
  - Current energy usage (month wise) for all forms of energy for the period April-2014 to March-2015 (quantity and cost)
  - Data on production for the corresponding period (quantity and cost)
  - Data on production cost and sales for the corresponding period (cost)
  - Mapping of process
  - Company profile including name of the company, constitution, promoters, years in operation, products manufactured
  - Existing manpower and levels of expertise
  - List of major equipments and specifications

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- Analysis:
  - Energy cost and trend analysis
  - Energy quantities and trend analysis
  - Specific consumption and trend analysis
  - Performance evaluation of major energy consuming equipments / systems
  - Scope and potential for improvement in energy efficiency
- Correlate monthly production data with electricity and fuel consumption for a period of 12 months of normal operation for individual sections of the overall plant.
- Detailed process mapping to identify major areas of energy use.
- To identify all opportunities for energy savings in the following areas:
  - Electrical: Power Factor, transformer loading, power quality, motor load, compressed air systems, conditioned air systems, cooling water systems, lighting load, and electrical metering, monitoring and control system.
  - Thermal: Furnaces, steam and hot water systems (including hot water lines tracing, pipe sizes, insulation), heat recovery systems etc.
- Evaluate the energy consumption vis-à-vis the production levels and to identify the potential for energy savings / energy optimization (both short term requiring minor investments with attractive payback, and mid to long terms system improvement needing moderate investments and with payback period of 5.2 years).
- Classify parameters related to EE enhancements such as estimated quantum of energy savings, investment required, time-frame for implementation, payback period, re-skilling of existing manpower, etc. and to classify the same in order of priority.
- Assess the scope of application of renewable energy. In Victor tools, the electroplating plant was using hot water generated by fossil fuel fired hot water generator. The audit team explored the possibility of using solar based hot water system for replacing the present fossil fuel fired system.
- Design an "energy monitoring system" for effective monitoring and analysis of energy consumption, energy efficiency.

## 1.3 Methodology

## **1.3.1 Boundary parameters**

Following boundary parameters were set for coverage of the audit.

- Audit covered all possible energy intensive areas and equipments which were operational during the field study
- All appropriate measuring systems including portable instruments were used
- The identified measures normally fall under short, medium and long-term measures

## **1.3.2 General methodology**

The following flow chart illustrates the methodology followed for carrying out different tasks:

| Client Name       | Bureau of Energy Efficiency (BEE)   | Project No. | 9A00 | 00005611 |
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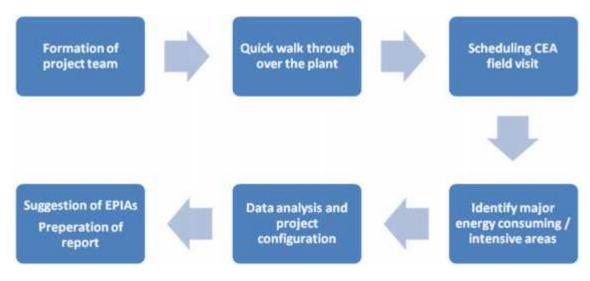


Figure 1: General methodology

The study was conducted in 3 stages:

- **Stage 1:** Walk through energy audit of the plant to understand the process, energy drivers, assessment of the measurement system, assessment of scope, measurability, formulation of audit plan and obtaining required information
- **Stage 2:** Detailed energy audit-testing and measurement for identification of savings potential, technology assessment and understanding of project constraints
- **Stage 3**: Data analysis, initial configuration of projects, savings quantification, vendor consultation, interaction with unit and freezing of projects for implementation and preparation of energy audit report

## 1.3.3 Comprehensive energy audit – field assessment

A walk through was carried out before the audit with a view to:

- Understand the manufacturing process and collect historical energy consumption data
- Obtain cost and other operational data for understanding the impact of energy cost on the units financial performance
- Assess the energy conservation potential at macro level
- Finalize the schedule of equipment's and systems for testing and measurement

The audit identified the following potential areas of study

- Heating and Forging
- Electrical motors used in process
- Fans and lighting loads

Further activities carried out by the team after walk through study included:

• Preparation of the process and energy flow diagrams

## • Study of the system and associated equipments

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- Conducting field testing and measurement
- Data analysis for preliminary estimation of savings potential at site
- Discussion with the unit on the summary of findings and energy efficiency measures identified

Audit methodology involved system study to identify the energy losses (thermal / electrical) and then finding solutions to minimize the same. This entailed data collection, measurements / testing of the system using calibrated, portable instruments, analyzing the data / test results and identifying the approach to improve the efficiency. The various instruments used during the energy audit are:

| SI. No. | Instruments   | Make                    | Model                 | Parameters Measured   |
|---------|---|-------------------------|-----------------------|---|
| 01      | Power Analyzer – 3<br>Phase (for un balanced<br>Load) with 3 CT and 3<br>PT | Enercon and<br>Circutor | AR-5                  | AC Current, Voltage, Power Factor,<br>Power, Energy, Frequency, Harmonics<br>and data recording for minimum 1 sec<br>interval |
| 02      | Power Analyzer – 3<br>Phase (for balance load)<br>with 1 CT and 2 PT        | Elcontrol<br>Energy     | Nanovip plus<br>mem   | AC Current, Voltage, Power Factor,<br>Power, Energy, Frequency, Harmonics<br>and data recording for minimum 2 sec<br>interval |
| 03      | Digital Multi meter   | Motwane                 | DM 352                | AC Amp, AC-DC Voltage, Resistance,<br>Capacitance   |
| 04      | Digital Clamp on Power<br>Meter – 3 Phase and 1<br>Phase                    | Kusam - Meco            | 2745 and 2709         | AC Amp, AC-DC Volt, Hz, Power<br>Factor, Power  |
| 05      | Flue Gas Analyzer   | Kane-May                | KM-900                | O2%, CO2%, CO in ppm and Flue gas temperature, Ambient temperature  |
| 06      | Digital Temperature and<br>Humidity Logger                                  | Dickson                 |                       | Temperature and Humidity data<br>logging  |
| 07      | Digital Temp. &<br>Humidity meter   | Testo                   | 610                   | Temp. & Humidity  |
| 08      | Digital Anemometer  | Lutron and<br>Prova     | AM 4201<br>And AVM-03 | Air velocity  |

| Client Name       | Bureau of Energy Efficiency (BEE)   | Project No. | 9A00 | 00005611 |
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| Sl. No. | Instruments                           | Make                                     | Model    | Parameters Measured               |
|---------|---------------------------------------|--|----------|-----------------------------------|
| 09      | Vane Type Anemometer                  | Testo                                    | 410      | Air velocity                      |
| 10      | Digital Infrared<br>Temperature Gun   | Raytek                                   | Minitemp | Distant Surface Temperature       |
| 11      | Contact Type<br>Temperature Meter     | Testo                                    | 925      | Liquid and Surface temperature    |
| 12      | High touch probe<br>Temperature Meter | CIG                                      |          | Temperature upto 1300 deg C       |
| 13      | Lux Meter                             | Kusum Meco<br>(KM-LUX-99)<br>and Mastech |          | Lumens                            |
| 14      | Manometer                             | Comark                                   | C 9553   | Differential air pressure in duct |
| 15      | Pressure Gauge                        | Wika                                     |          | Water pressure 0 to 40 kg         |

## 1.3.4 Comprehensive energy audit – desk work

Post audit off-site work carried out included:

- Re-validation of all the calculations for arriving at the savings potential
- Quick costing based on DESL database or through vendor interactions as required
- Configuration of individual energy performance improvement actions
- Preparation of draft audit report

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# 2 ABOUT THE MSME UNIT

## 2.1 Particulars of the unit

 Table 4: General particulars of the unit

| S. No | Particulars   | Details                              |
|-------|---|--------------------------------------|
| 1     | Name of the unit                                      | M/s Victor Forgings                  |
| 2     | Constitution  | Private                              |
| 3     | Date of incorporation / commencement of business      | ΝΑ                                   |
| 4     | Name of the contact person                            | Mr. Sukhdev Singh Raj                |
|       | Mobile/Phone No.                                      | 0181-5030200                         |
|       | E-mail ID   | victor@jla.vsnl.net.in               |
| 5     | Address of the unit                                   | A-4, Focal Point, Jalandhar – 144012 |
| 6     | Industry / sector                                     | Hand tools                           |
| 7     | Products manufactured                                 | Spanners, Pliers                     |
| 8     | No. of operational hours                              | 24                                   |
| 9     | No. of days of operation / year                       | 300                                  |
| 10    | Whether the unit is exporting its products (yes / no) | Yes                                  |

| Client Name       | Bureau of Energy Efficiency (BEE) Project No.                                       |  | 9A00 | 00005611 |
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## **3 DETAILED TECHNICAL FEASIBILITY ASSESSMENT OF THE UNIT**

## 3.1 Description of manufacturing process

## 3.1.1 Process & Energy flow diagram

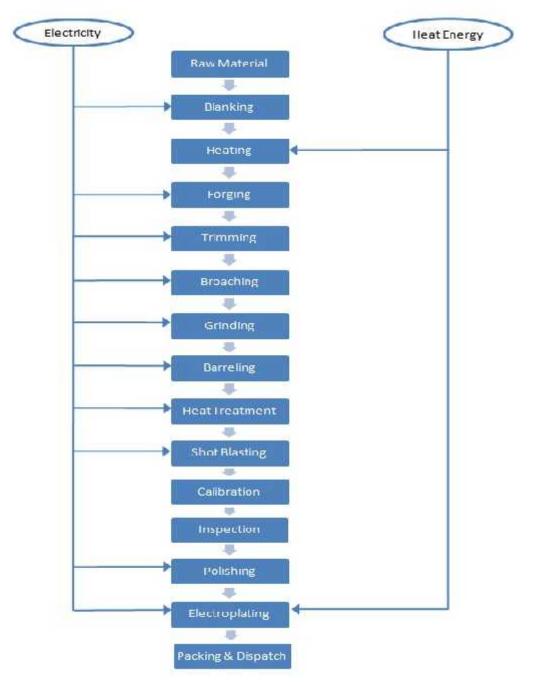


Figure 3: Process flow diagram

| Client Name       | Bureau of Energy Efficiency (BEE)     Project No.                                   |  | 9A00 | 00005611 |
|-------------------|---|--|------|----------|
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#### 3.1.2 Process description

M/s Victor Forgings is a manufacturer of hand tools.

The process description is as follows:

#### **Raw Material**

The main raw materials used are round and flat Mild Steel and Chromium Vanadium Steel.

#### Blanking

It is a process in which the work piece is removed from the primary metal strip and the piece removed is called blank metal scrap.

#### Heating

The unit has 4 oil fired forging furnaces and 1 LPG fired forging furnace for heating the work pieces. The temperature maintained is around 1150-1200<sup>°</sup>C.

#### Forging

The red hot work pieces taken out from the forging furnaces are placed on the lower fixed die above the anvil. A ram moves downwards with gravity action. Below the ram is placed the upper die which is fixed to it. After several strokes of the upper die on the work piece, the work piece takes the desired shape

#### Trimming

In this operation, the forged material is pressed to give it a uniform shape by removing the unnecessary burrs along the edges. The speed of the press is controlled and it travels at a low speed when it comes down and exerts maximum pressure just before pressing.

#### Grinding

This is a process in which sand paper is used for side grinding of the "trimmed work piece".

#### Broaching

It is similar to trimming in which a toothed tool called broach is used to remove materials from the ground work-piece. Two types of broaches are used, i.e. linear for open sections and rotary for circular sections.

#### Barreling

This is done with the help of ceramic stones to remove the scales from the work piece.

#### Heat Treatment

Heat treatment is done to impart required metallurgical properties to the work piece that will benefit the working life of manufactured equipment (hand-tool). The main processes involved are hardening, quenching and tempering. Electrical heat treatment furnaces are used for this purpose.

#### Shot Blasting

It is done to clean and polish the work piece.

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#### **Calibration and inspection**

The finished product is calibrated to check the dimensions, size, shape, etc and is before the final finishing process.

#### Glazing

The final polishing and smoothening is done using a vibrating machine in which the finished product is placed in a bath of ceramic medium and continuously vibrated. The ceramic material and the work pieces are placed together on the vibrating glazing machines. Due to the vibrating action of this machine, the work piece and the ceramic materials (in the form of solid stones) rub against each other and during this process the work piece gets polished.

#### Electro plating

The final shining and glazing of the product is attained by electroplating, where a blower is used to circulate air inside a nickel tank. The final product is dipped inside the nickel tank and kept in that condition for a certain period of time and then taken out and cleaned in hot water tanks to get the final touch.

### 3.1.3 Types of energy used and description of usage pattern

Both electricity and thermal energy are used for carrying out various manufacturing processes. The overall energy use pattern in the unit is as follows:

- Electricity is being sought from two different sources:
  - From the Utility, Punjab State Power Corporation Limited (PSPCL)
  - o Captive backup Diesel Generator sets for the whole plant
- Thermal energy is used for following applications :
  - Fuel Oil for forging furnace

Total energy consumption pattern for the period April-14 to March-15, from different sources are as follows:

Table 5: Energy cost distribution

| Particulars       | Rs.(Lakhs) | % of Total | Consumption<br>(MTOE) | Energy<br>sharing (%) |
|-------------------|------------|------------|-----------------------|-----------------------|
| Grid –Electricity | 292.04     | 69%        | 342.9                 | 54.17                 |
| Diesel –DG        | 45.19      | 11%        | 88.4                  | 13.97                 |
| FO                | 73.72      | 18%        | 180.7                 | 28.55                 |
| LPG               | 9.57       | 2%         | 21.0                  | 3.31                  |
| Total             | 420.53     | 100%       | 632.9                 | 100.00                |

| Client Name       | Bureau of Energy Efficiency (BEE)   | Project No. | 9A00 | 00005611 |
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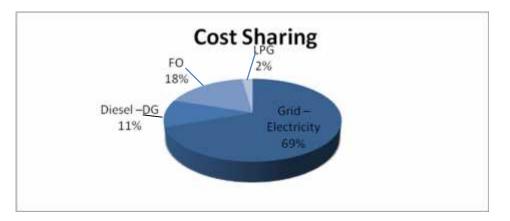


Figure 4: Energy cost share

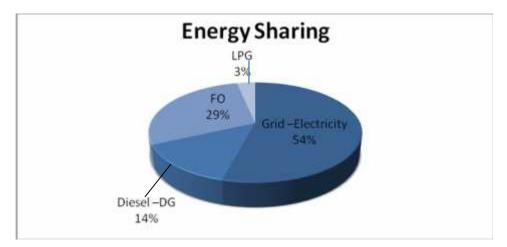


Figure 5: Energy use share

Major observations are as under:

- The unit uses both thermal and electrical energy for manufacturing operations. Electricity is sourced from the grid and also self-generated in DG sets when grid electricity is not available. Thermal energy consumption is in the form of FO and LPG, which is used for furnace heating.
- FO and LPG used in furnaces account for 20% of the total energy cost and 32% of overall energy consumption.
- Electricity (from both DG and Grid) used in the process accounts for the remaining 80% of the energy cost; diesel used for captive generation accounts for 11% of the overall cost.

## 3.2 Analysis of electricity consumption by the unit

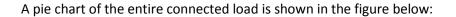
## 3.2.1 Electricity load profile

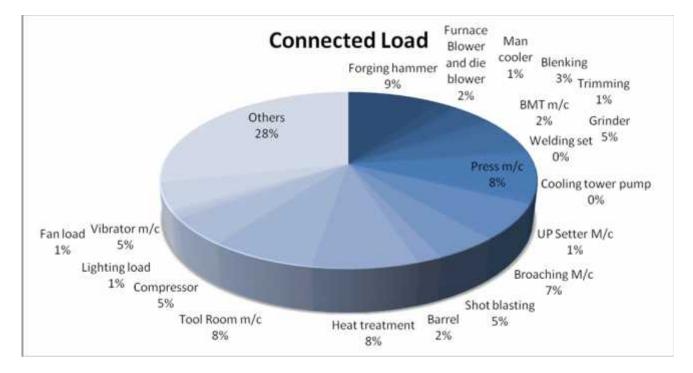
Following observations have been made from the utility inventory:

- The plant and machinery load is 2,527.1 kW
- The utility load (lighting and fan load) is about 99.4 kW including the single phase load

| Client Name       | Bureau of Energy Efficiency (BEE) Project No.                                       |  | 9A00 | 00005611 |
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• The plant total connected load is 2,626.5 kW





#### Figure 6: Details of connected load

As shown in the pie chart of connected load, the share of connected load is divided between electroplating – 28%, hammer – 9%, heat treatment and press machine – 8% each, compressor – 5% and broaching - 7%. Lighting and fan load contribute around 1% each of the connected load. An analysis of area wise electricity consumption has been computed to quantify the electricity consumption in the individual processes. The area wise energy consumption details are shown as under:

#### Table 6: Area wise electricity consumption (estimated)

| Sl. No. | Section                    | kWh/year | % of Total |
|---------|----------------------------|----------|------------|
| 1       | Forging                    | 905040   | 18.6%      |
| 2       | UP Setter                  | 272179   | 9.8%       |
| 3       | Packing                    | 39610    | 0.8%       |
| 4       | Broaching and grinding     | 451994   | 8.7%       |
| 5       | Tool room                  | 319374   | 7.7%       |
| 6       | C/T P/T room and main gate | 5445     | 0.2%       |
| 7       | Barrel section             | 49104    | 1.8%       |
| 8       | Belt grinding section      | 159382   | 5.7%       |
| 9       | Taiwan rotatory grinder    | 224611   | 5.4%       |
| 10      | Heat treatment             | 394277   | 7.6%       |
| 11      | Stamping                   | 158004   | 3.8%       |

| Client Name       | Bureau of Energy Efficiency (BEE) Project No.                                       |  | 9A00 | 00005611 |
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| 12 Lab gauging    | 10296   | 0.4%   |
|-------------------|---------|--------|
| 13 Shot blasting  | 143748  | 3.5%   |
| 14 Vibrator       | 205524  | 4.9%   |
| 15 Utility        | 393588  | 3.8%   |
| 16 Electroplating | 482819  | 17.4%  |
| Total             | 4214996 | 100.0% |

This is represented graphically in the figure below:

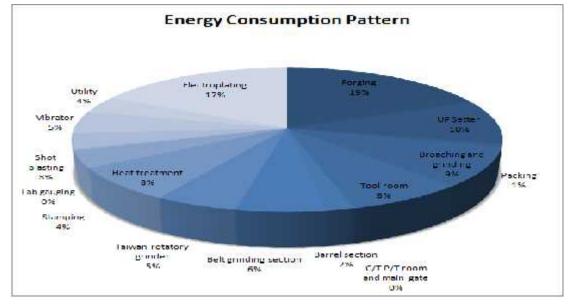


Figure 7: Area wise electricity consumption

There is a small difference between the estimated energy consumption and actual consumption recorded (<1%). This is attributed to assumptions made on operating load (based on measurement), diversity factor and hours of operation (based on discussion with plant maintenance).

## 3.2.2 Sourcing of electricity

The unit is drawing electricity from two different sources:

- Utility (PSPCL) through regulated tariff
- Captive DG sets, which are used as backup source for supplying electrical power in case of grid power failure

The share of utility power and DG power is shown in the table and figure below:

#### Table 7: Electricity share from grid and DG

|                  | Consumption (kWh) | %    | Cost       | %    |
|------------------|-------------------|------|------------|------|
| Grid Electricity | 3,986,880         | 95%  | 29,204,128 | 87%  |
| Self Generation  | 226,749           | 5%   | 4,519,185  | 13%  |
| Total            | 4,213,629         | 100% | 33,723,312 | 100% |

| Client Name       | Bureau of Energy Efficiency (BEE) Project No.                                       |  | 9A00 | 00005611 |
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This is graphically depicted as follows:

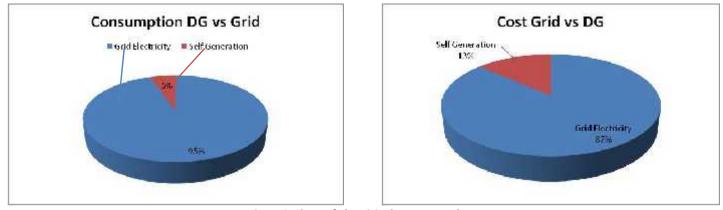


Figure 8: Share of electricity by source and cost

The share of electrical power as shown in the above chart indicates the condition of power supply from the utility. The requirement of power supply from backup source, i.e. DG sets is about 5% of the total power which is not very high. Although the share of DG power in terms of kWh is just 5% of the total electrical power, it accounts for about 13% in terms of total cost of electrical power. This indicates the high cost of DG power due to rise in the price of diesel. For economical operation, the utilization of DG sets needs to be minimized, but it will depend upon the supply condition of the grid, as well as the power requirement of the plant.

## 3.2.3 Supply from utility

Electricity is supplied by PSPCL. The unit has one HT energy meter provided by the distribution company in the premise. Details of the supply are as follows:

| a) | Power Supply       | : | 11 kV line   |
|----|--------------------|---|--------------|
| b) | Contract Demand    | : | 1,450 kVA    |
| c) | Sanctioned Load    | : | 2342.565 kVA |
| d) | Nature of Industry | : | HT – G       |

The tariff structure is as follows:

Table 8: Tariff structure

| Particulars           | Tariff Struct | ure      |
|-----------------------|---------------|----------|
| Present energy charge | 6.15          | Rs./kVAh |
| Octroi charge         | 0.19          | Rs./kVA  |
| Fixed charge          | 6.34          | Rs./kVAh |
| PLEC Charge           | 0.27          | Rs./kVAh |
| Municipality tax      | 0.00          | Rs./kVAh |
| (                     |               |          |

(As per bill)

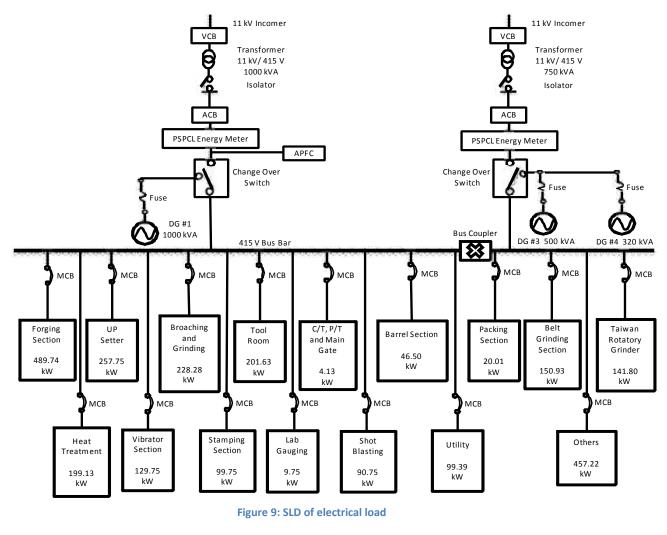
| Client Name       | Bureau of Energy Efficiency (BEE) Project No.                                       |  | 9A00 | 00005611 |
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### Table 9: Evaluation of Electricity bill

| Month  | Sanctioned Load | Contract Demand | Peak load allowed | Recorded Maximum<br>Demand | Ł    | Electricity<br>Consumption |        | Energy Charges | Energy Charge Rs./<br>kVAh | Fuel Cost<br>Adjustment Charge | Fuel Charge Rs./<br>kVAh | PLEC Charges | PLEC Charge<br>Rs./kVAh | Fixed Charges | Octroi Charges | ED Charges | Total Charge |
|--------|-----------------|-----------------|-------------------|----------------------------|------|----------------------------|--------|----------------|----------------------------|--------------------------------|--------------------------|--------------|-------------------------|---------------|----------------|------------|--------------|
|        | kW              | kW              | kW                | kVA                        |      | kVAH                       | kWH    | Rs.            |                            | Rs                             |                          | Rs.          |                         | Rs            | Rs             | Rs.        | Rs.          |
| Apr-14 | 2343            | 1450            | 525               | 878                        | 0.99 | 335729                     | 332240 | 2065256        | 6.15                       | -5846                          | -0.02                    | 92340        | 0.27                    | 2129713       | 61769          | 241577     | 2433677      |
| May-14 | 2343            | 1450            | 525               | 878                        | 0.99 | 335729                     | 332240 | 2065256        | 6.15                       | -5846                          | -0.02                    | 92340        | 0.27                    | 2129713       | 61769          | 241577     | 2433677      |
| Jun-14 | 2343            | 1450            | 525               | 878                        | 0.99 | 335729                     | 332240 | 2065256        | 6.15                       | -5846                          | -0.02                    | 92340        | 0.27                    | 2129713       | 61769          | 241577     | 2433677      |
| Jul-14 | 2343            | 1450            | 525               | 849                        | 0.98 | 306460                     | 299020 | 1892797        | 6.18                       | -37856                         | -0.12                    | 126968       | 0.41                    | 1914619       | 29902          | 232395     | 2177835      |
| Aug-14 | 2343            | 1450            | 525               | 908                        | 0.98 | 339120                     | 332700 | 2105991        | 6.21                       | -42120                         | -0.12                    | 119273       | 0.35                    | 2179586       | 33270          | 268303     | 2482080      |
| Sep-14 | 2343            | 1450            | 525               | 856                        | 0.98 | 352340                     | 343640 | 2163368        | 6.14                       | -43505                         | -0.12                    | 123120       | 0.35                    | 2254854       | 34364          | 277126     | 2567263      |
| Oct-14 | 2343            | 1450            | 525               | 814                        | 0.99 | 329620                     | 326020 | 2023867        | 6.14                       | 6592                           | 0.02                     | 119273       | 0.36                    | 2149735       | 32962          | 263960     | 2447126      |
| Nov-14 | 2343            | 1450            | 525               | 735                        | 1    | 307340                     | 306260 | 1887068        | 6.14                       | 6147                           | 0.02                     | 107730       | 0.35                    | 2000941       | 30734          | 246118     | 2278262      |
| Dec-14 | 2343            | 1450            | 525               | 930                        | 1    | 355740                     | 354620 | 2184244        | 6.14                       | 11117                          | 0.03                     | 123120       | 0.35                    | 2318481       | 35574          | 285397     | 2639921      |
| Jan-15 | 2343            | 1450            | 525               | 945                        | 1    | 375580                     | 374340 | 2306061        | 6.14                       | 18779                          | 0.05                     | 111578       | 0.30                    | 2436421       | 37558          | 302229     | 2776677      |
| Feb-15 | 2343            | 1450            | 525               | 1038                       | 1    | 326820                     | 325820 | 2006675        | 6.14                       | 16341                          | 0.05                     | 0            | 0.00                    | 2062467       | 288121         | 33267      | 2384323      |
| Mar-15 | 2343            | 1450            | 525               | 828                        | 1    | 328540                     | 327740 | 2017236        | 6.14                       | 11895                          | 0.04                     | 0            | 0.00                    | 1850310       | 33436          | 265394     | 2149609      |

| Client Name       | Bureau of Energy Efficiency (BEE)                   | Project No. | 9A00 | 00005611 |
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The single line diagram of electrical distribution system is shown in the figure below:



## **Power factor**

The utility bill of the unit reflects the average monthly power factor. A study was conducted by logging the main incomer and recording the electrical parameters. The average power factor recorded was 0.992.

#### Maximum demand

The average maximum demand recorded from electricity bill analysis was 878 kVA.

#### 3.2.4 Self - generation

The unit has 3 DG sets of 1000 kVA, 500 kVA and 320 kVA ratings respectively. The unit does not have a system for monitoring the energy consumption and fuel usage in DG sets. Diesel purchase records, are however, maintained by the unit. DG performance testing was done during the audit and specific energy consumption of DGs are given below:

| Client Name       | Bureau of Energy Efficiency (BEE)                   | Project No. | 9A00     | 00005611 |
|-------------------|---|-------------|----------|----------|
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- 1000 kVA 3.64 kWh/litre
- 500 kVA 2.53 kWh/litre
- 320 kVA 1.26 kWh/litre

Annual diesel consumption in DG set is 90,384 litres generating 226,749 kWh with a cost of Rs. 45.19 lakh

Note: As the month wise data was not provided by the unit, hence the value has been taken average for the month wise computation.

### 3.2.5 Month wise electricity consumption

Month wise total electrical energy consumption from different source is shown as under:

|           | Electi    | ricity Used (k | Wh)       | Electricity Cost (Rs.) |           |            |  |
|-----------|-----------|----------------|-----------|------------------------|-----------|------------|--|
|           | Grid      | DG             | Total     | Grid                   | DG        | Total      |  |
| Months    | kWh       | kWh            | kWh       | Rs                     | Rs.       | Rs.        |  |
| April     | 332,240   | 18,896         | 351,136   | 2,433,677              | 376,599   | 2,810,276  |  |
| May       | 332,240   | 18,896         | 351,136   | 2,433,677              | 376,599   | 2,810,276  |  |
| June      | 332,240   | 18,896         | 351,136   | 2,433,677              | 376,599   | 2,810,276  |  |
| July      | 299,020   | 18,896         | 317,916   | 2,177,835              | 376,599   | 2,554,434  |  |
| August    | 332,700   | 18,896         | 351,596   | 2,482,080              | 376,599   | 2,858,679  |  |
| September | 343,640   | 18,896         | 362,536   | 2,567,263              | 376,599   | 2,943,862  |  |
| October   | 326,020   | 18,896         | 344,916   | 2,447,126              | 376,599   | 2,823,725  |  |
| November  | 306,260   | 18,896         | 325,156   | 2,278,262              | 376,599   | 2,654,861  |  |
| December  | 354,620   | 18,896         | 373,516   | 2,639,921              | 376,599   | 3,016,519  |  |
| January   | 374,340   | 18,896         | 393,236   | 2,776,677              | 376,599   | 3,153,276  |  |
| February  | 325,820   | 18,896         | 344,716   | 2,384,323              | 376,599   | 2,760,922  |  |
| March     | 327,740   | 18,896         | 346,636   | 2,149,609              | 376,599   | 2,526,207  |  |
| Total     | 3,986,880 | 226,749        | 4,213,629 | 29,204,127             | 4,519,185 | 33,723,312 |  |

Table 10: Electricity consumption & cost

The month wise variation in electricity consumption is shown graphically in the figure below:

| Client Name       | Bureau of Energy Efficiency (BEE)                   | Project No. | 9A00     | 00005611 |
|-------------------|---|-------------|----------|----------|
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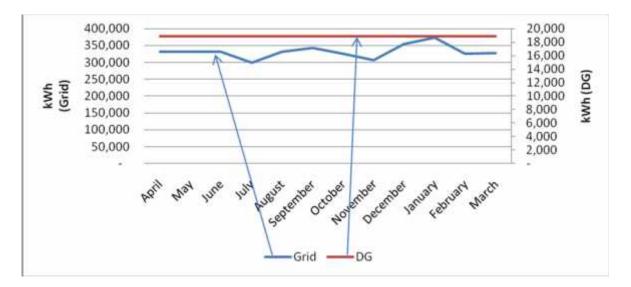


Figure 10: Month wise variation in electricity consumption from different sources

As shown in the figure above, the consumption of electrical energy was on higher side during the months of September'14, December'14 and January'15. However, it was noticed that the electricity consumption during the months of July'14 and November'14 were low, which indicates that the production during those months might have been low. The corresponding month wise variation in electricity cost is shown graphically in the figure below:

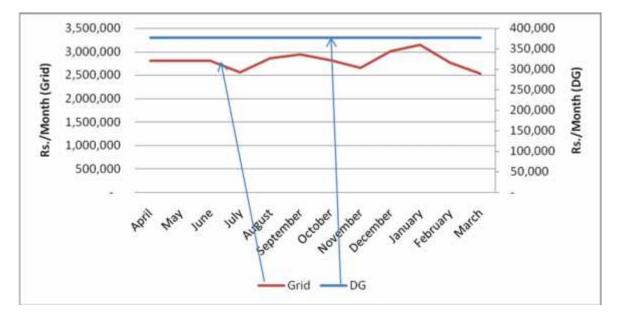


Figure 11: Month wise variation in electricity cost from different sources

The annual variation in cost of energy from utility as well as DG set is shown in the figure below:

| Client Name       | Bureau of Energy Efficiency (BEE)                   | Project No. | 9A00 | 00005611 |
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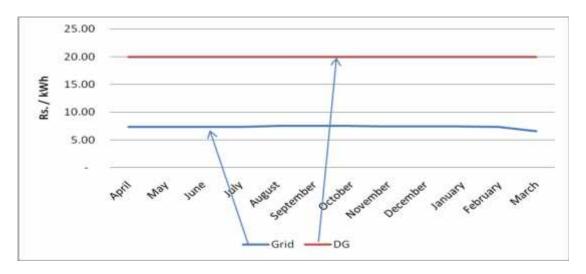


Figure 12: Average cost of power (Rs./kWh) from different sources

The above graph clearly indicates that the cost of electrical energy from DG sets was very high, nearly 3 times the cost of utility power.

## 3.3 Analysis of thermal consumption by the unit

The fuels used in forging furnaces are FO and LPG; whose costs were Rs. 40 / litre and Rs. 50 / kg respectively. There is no meter installed for measurement of fuel consumption in forging furnaces. Apart from this, in electroplating section, HSD was used as fuel in boiler for steam generation. Annual FO consumption is 184,305 Litres costing about Rs. 73.72 lakh and annual LPG consumption is 19,149 kg costing about Rs. 9.57 lakh

Note: The fuel consumption in furnace is considered constant as monthly fuel consumption data was not provided by the plant personnel. The above data is based only on verbal discussions with the plant personnel.

## 3.4 Specific energy consumption

Annual production data was available from the unit in metric tons (MT). Based on the available information, various specific energy consumption parameters have been estimated as shown in the following table. *It is to be noted here that though annual production value was provided, the monthly data for the same was not provided by the unit.* 

|       | Parameters  |  |                                       |             |          |
|-------|---|--|---------------------------------------|-------------|----------|
|       | Annual Grid   | Electricity Consumption                          | 3,986,880 k                           | Wh          |          |
|       | Annual DG G   | eneration Unit                                   | 226,749 k                             | Wh          |          |
|       | Annual Total  | Electricity Consumption                          | 4,213,629 k                           | Wh          |          |
|       | Diesel Consumption for Electricity Generation<br>Annual Thermal Energy Consumption (FO) |  | 90,384 Li                             | itres       |          |
|       |   |  | 184,305                               |             |          |
|       | Annual Theri  | mal Energy Consumption (LPG)                     | 19,140                                | Kg          |          |
| Clie  | ent Name  | Bureau of Energy Efficiency (BEE)                | Project No.                           | 9A00        | 00005611 |
| Proj  | ect Name  | Promoting energy efficiency and renewable energy | gy in selected MSME clusters in India | ndia Rev. 2 |          |
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Table 11: Overall specific energy consumption

| Annual Energy Consumption; MTOE | 633    | MTOE      |
|---------------------------------|--------|-----------|
| Annual Energy Cost              | 420.53 | Lakhs Rs. |
| Annual Production               | 4981   | MT        |
| SEC; electricity from grid      | 846    | kWh/MT    |
| SEC; Thermal                    | 44     | Litre/MT  |
| SEC; Overall                    | 0.127  | MTOE/MT   |
| SEC; Cost Based                 | 8443   | Rs./MT    |

Basis for estimation of energy consumption in terms of tons of oil equivalent are as follows:

| <ul> <li>Conv</li> </ul> | ersion Factors                                |                   |
|--------------------------|---|-------------------|
| C                        | <ul> <li>Electricity from the Grid</li> </ul> | : 860 kCal/KWh    |
| C                        | 1koe (kg oil equivalent)                      | : 10,000 kCal     |
| • GCV                    | of Diesel                                     | : 11,840 kCal/ kg |
| • Dens                   | ity of HSD                                    | : 0.8263 kg/litre |
| • GCV                    | of LPG  | : 10,950 kCal/kg  |
| • Dens                   | ity of LPG                                    | : 0.557 kg/litre  |
| • GCV                    | of FO   | : 10,500 Kcal/kg  |
| • Dens                   | ity of FO                                     | : 0.9337 kg/litre |
| • CO <sub>2</sub> C      | Conversion factor                             |                   |
| C                        | Grid  | : 0.89 kg/kWh     |
| C                        | Diesel  | : 3.07 tons/ ton  |
| C                        | FO  | : 3.1 tons/litre  |
| C                        | D LPG   | : 2.99 tons/kg    |
|                          |   |                   |

## 3.5 **Baseline parameters**

Following are the general baseline parameters, which have been considered for the technoeconomic evaluation of various identified energy cost reduction projects as well as for the purpose of comparison after implementation of the projects. The costs shown are the landed costs.

#### Table 12: Baseline parameters

| Electricity Rate (Excluding Rs/kVA)     | 6.15 | Rs./ KVAH inclusive of taxes |
|---|------|------------------------------|
| Weighted Average Electricity Cost       | 6.94 | Rs./ kWh for 2012-13         |
| Percentage of total DG based Generation | 5%   |                              |
| Average Cost of HSD                     | 50   | Rs./Litre for April 2015     |
| Average Cost of FO                      | 40   | Rs./Litre for April 2015     |
| Average Cost of LPG                     | 50   | Rs./kg for April 2015        |
| Annual Operating Days per year          | 330  |                              |
| Annual Operating Hours per day          | 24   |                              |
| Production                              | 4981 | MT                           |

| Client Name       | Bureau of Energy Efficiency (BEE)                   | Project No. | 9A00     | 00005611 |
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## 3.6 Identified energy conservation measures in the plant

### **Diagnostic Study**

A detailed study was conducted during CEA in the unit. Observations regarding energy performance of various processes / equipments were recorded and a few ideas of EPIAs for were developed. Summary of key observations is as follows:

## 3.6.1 Electricity supply from Grid

The electrical parameters at the main in-comer from PSPCL of the unit were recorded for24 hours using a portable power analyzer. Following are the graphs obtained by data from power analyzer:

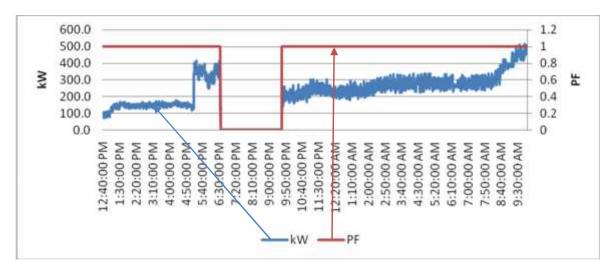
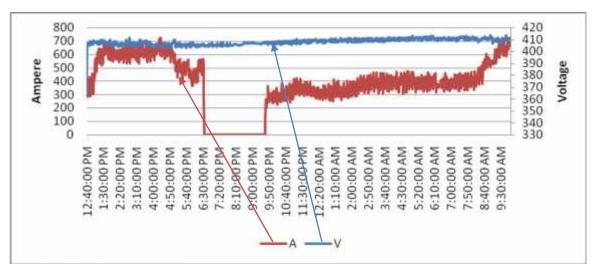


Figure 13: Power factor and load profile



#### Figure 14: Current and voltage profile

| Client Name       | Bureau of Energy Efficiency (BEE)                   | Bureau of Energy Efficiency (BEE)   Project No. |          | 00005611 |
|-------------------|---|---|----------|----------|
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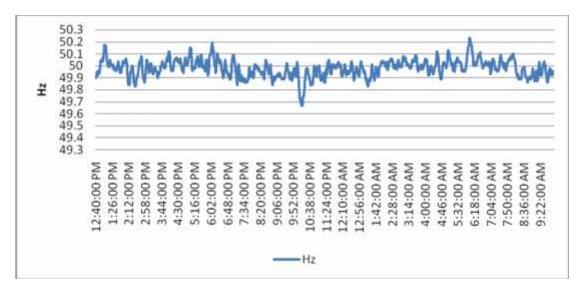


Figure 15: Harmonics profile

#### Following observations have been made:

#### Table 13: Diagnosis of electric supply

| Name of<br>Area       | Present Set-up   | Observations during field<br>Study & measurements  | Ideas for energy<br>performance<br>improvement<br>actions                              |  |
|-----------------------|--|--|--|--|
| Electricity<br>Demand | from PSPCL through 2 separate transformers. The unit has a HT  | The maximum kVA identified<br>from the electricity bill was<br>1038 kVA which was less than<br>the contract demand.  | No EPIAs were<br>suggested.  |  |
| Power<br>Factor       | Unit has an HT connection and<br>billing is in kVAh. The utility<br>bills reflect the PF of the unit.<br>The unit has an APFC panel<br>installed to maintain high<br>power factor. |  | No EPIA's were<br>suggested.   |  |
| Voltage<br>variation  | The unit has no separate<br>lighting feeder and no servo<br>stabilizer for the same.   | The voltage profile of the unit<br>was satisfactory and it is<br>recommended to put a<br>separate lighting feeder and<br>install a servo stabilizer for<br>lighting and fan load to reduce<br>the voltage from 409.2 V | Installation of<br>servo stabilizer for<br>lighting and fan<br>load is<br>recommended. |  |

| Client Name       | Bureau of Energy Efficiency (BEE)Project No.  |  | 9A0000005611  |   |
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| (current voltage) to 390 V for the lighting load. |                              |  |                    |
|---|------------------------------|--|--------------------|
| Load<br>Shifting                                  | rating 1000 kVA and 750 kVA. | If possible, to shift the load<br>from 1000 kVA transformer to<br>750 kVA, then losses will<br>reduce. | loading of 750 kVA |

In order to monitor the overall energy performance, installation of a basic energy monitoring system has been proposed for this unit.

## 3.6.2 DG Performance

The unit has 3 DGs set of 1000 kVA, 500 kVA and 320 kVA ratings. The unit does not have a system for monitoring the energy generation and fuel usage in DG sets. Diesel purchase records are maintained by the unit. As part of the performance testing, measurements were conducted on the DG sets by keeping track of the diesel consumption (by measuring the top up to the diesel tank) and recording of kWh generated during the same period. The key performance indicators of the DG sets are evaluated and Specific Energy Consumption of 3 DG sets are as follows:

#### Table 14: Analysis of DG set

| Particulars | Rated kVA | Specific Energy Generation<br>(kWh/Litre) |
|-------------|-----------|---|
| DG – 1      | 1000      | 3.64                                      |
| DG - 2      | 500       | 2.53                                      |
| DG – 3      | 320       | 1.26                                      |

The observations made are as under:

- The SEGR of DG set 1 was good and that of DG set 2 was satisfactory.
- The SEGR of DG set 3 was low and it is recommended to be replaced with a new energy efficient DG set.

## 3.6.3 Electrical consumption areas

The section-wise consumption of electrical energy is indicated in Table 6. About 96.2% of the total energy consumption is for manufacturing operations and about 3.8% is in the utilities.

The details of the measurements conducted, observations made and energy conservation measures are as follows:

| Client Name       | Bureau of Energy Efficiency (BEE)   | Project No. | 9A0000005611  |   |
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| Name of<br>Area                     | Present Set-up  | Observation<br>me           | s during f<br>easureme     | Proposed E<br>performa<br>improvement | nce   |                 |  |
|-------------------------------------|---|-----------------------------|----------------------------|---------------------------------------|---|-----------------|--|
| Forging                             | There are 5<br>blanking machines  | Study was con machine and h |                            | •                                     | No EPIAs were<br>suggested for blanking           |                 |  |
|                                     | having capacities<br>ranging from 11                                      | The results of              | the study                  | are as below:                         | and hammer.                                       |                 |  |
|                                     | kW to 22 kW.<br>There are 6   | kW to 22 kW.<br>There are 6 | Machine                    | Avg.<br>kW                            | Avg. PF   |                 |  |
|                                     | for forging ranging<br>from 20 HP to 100<br>HP. Hammer                    | Blanking<br>M/c             | 1.727                      | 0.12                                  |   |                 |  |
| constitutes 9.4% of<br>total energy | constitutes 9.4% of<br>total energy<br>consumption.                       | Hammer 3                    | 27.64                      | 0.75                                  |   |                 |  |
| Broaching                           | There are 8   | The results of              | the study                  | are as below:                         | It is recommen                                    | ded to          |  |
|                                     | broaching<br>machines having  | Machine A                   | Avg. kW                    | Avg. PF                               | install VFD on<br>broaching mac                   | hine to         |  |
|                                     | capacities ranging<br>from 10 HP to 50<br>HP and study was                | Broaching 7<br>3            | 7.6                        | 0.40                                  | reduce the pov<br>consumption d<br>unloading time | ver<br>luring   |  |
|                                     | conducted on 3 machines.  | Broaching 2<br>2            | 2.59                       | 0.44                                  | C C   |                 |  |
|                                     |   | Broaching 1<br>1            | L.64                       | 0.53                                  |   |                 |  |
| Air<br>compressor                   | There are 4 air<br>compressors and<br>they account for<br>about 5% of the |                             | ry test wa                 | suggested.                            | were  |                 |  |
|                                     | total plant energy.   | The results of              | the study                  | _                                     |   |                 |  |
|                                     |   | Machine                     | Avg. kW                    | / SPC<br>(kW/CFM)                     |   |                 |  |
|                                     |   | Compressor<br>1             |                            |                                       | -   |                 |  |
|                                     |   |                             | Compressor 14.08 0.17<br>2 |                                       |   |                 |  |
| Heat<br>treatment<br>section        | eatment section, the study were studied.                                  |                             |                            |                                       |   | were<br>or its  |  |
| ient Name                           | Bureau of Energy  | The results of              |                            |                                       | 0.4.00000   |                 |  |
| oject Name                          | Promoting energy effici   | • • •                       |                            |                                       | oject No.<br>4E clusters in India                 | 9A00000         |  |
| pared by: DESL                      | i tomoting energy enter   |                             | )6-07-2015                 |                                       |   | Rev.<br>Page 37 |  |

| both hardening<br>and tempering                       | Machine               | Avg. kW | Avg. PF |
|---|-----------------------|---------|---------|
| furnaces,<br>hardening heaters,<br>tempering heaters, | Hardening<br>heater 1 | 41.65   | 0.44    |
| conveyor and blower motor.                            | Hardening<br>heater 2 | 62.02   | 0.907   |
|   | Tempering<br>heater 1 | 26.8    | 0.99    |
|   | Tempering<br>heater 2 | 12.57   | 0.59    |
|   | Tempering<br>heater 3 | 15.3    | 0.99    |

### 3.6.4 Thermal consumption areas

As discussed in the earlier section, about Rs. 83.29 lakh of energy cost and 32% of the energy is used in forging furnace. The details of present set-up, key observations made and potential areas for energy cost reduction have been mentioned in the table below:

| Name of<br>Area    | Present Set-up  | Observations during field Study & measurements  | Proposed Energy<br>performance<br>improvement actions                 |
|--------------------|---|---|---|
| Forging<br>furnace | heating in forging<br>furnaces are FO                                   | There was no metering system<br>available for measuring fuel<br>consumption.              | Installation of flow<br>meters is<br>recommended.                     |
|                    | (Furnace – 3, 5) and LPG<br>(furnace – 1).<br>The required air for fuel | The $O_2$ level in flue gas at exit of furnaces 1, 3 and 5 were measured to be above 10%. | Installation of PID for<br>excess air control is<br>eing recommended. |
|                    | combustion is supplied<br>by electrical driven<br>blower (FD fan).      | The temperature of furnace surface especially side walls was high.                        | Reduction of skin losses<br>by providing adequate<br>insulation and   |
|                    | The furnace insulation is poor.   |   | refractory.   |

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## 4 EE TECHNOLOGY OPTIONS AND TECHNO – ECONOMIC FEASIBILTY

During CEA of the plant, all energy consuming equipment and processes were studied. The analysis of all major energy consuming equipment and appliances were carried out, which have already been discussed in earlier section of this report.

Based on the analysis, Energy Performance Improvement Actions (EPIAs) have been identified; each of which are described below:

## 4.1 EPIA 1, 2 & 3: Excess air control in forging furnaces using PID

### Technology description

It is necessary to maintain optimum excess air levels in combustion air supplied for proper combustion of the fuel. The excess air level in combustion air is calculated based on oxygen content in the flue gases. The theoretical air required for combustion of any fuel can be known from the ultimate analysis of the fuel. All combustion processes require a certain amount of excess air in addition to the theoretical air supplied. Excess air supplied needs to be maintained at optimum levels, as, too much excess air results in excessive heat loss through the flue gases. On the other hand, too little excess air results in incomplete combustion of fuel and formation of black coloured smoke in flue gases.

Generally, in most of the furnaces, fuel is fired with too much of excess air. This results in the formation of excess flue gases, taking away the heat produced from the combustion and increasing fuel consumption. This also results in formation of excess GHG emissions. The excess air effects the formation of ferrous oxide resulting in increase in the burning losses.

A PID controller, if installed, will help in measuring the oxygen levels in the flue gases at the exit of the furnace. Based on that, the combustion air flow from FD fan (blower) can be regulated and subsequently proper temperature and optimum excess air will be attained in the furnace.

### Study and investigation

At the time of CEA, it was found that there was no proper automation and no excess air control system installed in the forging furnaces to maintain the optimum excess air levels. Fuel was fired from the existing burner and no air flow control mechanism was in place for maintaining proper combustion of the fuel. It was found that the oxygen level in flue gases of forging furnace 1 (LPG fired), forging furnace 3 (FO fired) and forging furnace 5 (FO fired) were 10.64%, 13.24% and 14.67% respectively, which indicates very high excess air levels. This results in high heat loss due to dry flue gas from the furnace.

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### **Recommended action**

It is recommended to install PID control system to regulate the supply of excess air for maintaining optimum excess air levels and ensuring complete combustion. As a thumb rule, reduction in every 10% of excess air will save 1% in specific fuel consumption. The cost benefit analysis of the energy conservation measure is given below:

### Table 15: Cost benefit analysis (EPIA 1) – Forging furnace-1

| Production of material                           | Tph        | 0.09    |          |
|--|------------|---------|----------|
| Parameters                                       | UOM        | Present | Proposed |
| Oxygen level in flue gas                         | %          | 10.64   | 2.00     |
| Excess air level                                 | %          | 102.76  | 10.53    |
| Dry flue gas loss                                | %          | 2.43    |          |
| Specific fuel consumption                        | kg/t       | 62.93   | 57.13    |
| Saving in specific fuel consumption              | kg/h       |         | 0.53     |
| Operating hrs of forging furnace                 | hr/y       | 3,300   | 3,300    |
| Saving in fuel consumption per year              | kg/y       |         | 1,765    |
| Savings in fuel cost                             | Rs. lakh/y |         | 0.88     |
| Installed capacity of blower                     | kW         | 1.49    | 1.49     |
| Running load of blower                           | kW         | 1.19    | 1.07     |
| Operating hours                                  | hr/y       | 3,300   | 3,300    |
| Electrical energy consumed                       | kWh/y      | 3,933   | 3,540    |
| Savings in terms of power consumption            | kWh/y      |         | 393.36   |
| Savings in terms of cost of electrical energy    | Rs. lakh/y |         | 0.03     |
| Reduction in the burning loss inside the furnace | %          |         | 0.30     |
| Total material saving                            | tpy        |         | 0.91     |
| Cost of saved material                           | Rs. lakh/y |         | 0.46     |
| Monetary savings                                 | Rs. lakh/y |         | 1.37     |
| Estimated investment                             | Rs. lakh   |         | 7.00     |
| Simple payback                                   | Years      |         | 5.12     |

### Table 16: Cost benefit analysis (EPIA 2) – Forging furnace-3

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|              | Production of material   | tph  | 0.09        |         |       |  |
|--------------|--|------|-------------|---------|-------|--|
| Parameters   |  | UOM  | Present P   | roposed | 1     |  |
| Oxygen leve  | el in flue gas   | %    | 13.24       | 4.      | 00    |  |
| Excess air c | ontrol   | %    | 170.62      | 23.     | 53    |  |
| Dry flue gas | loss   | %    | 17.67       |         |       |  |
| Specific fue | l consumption  | kg/t | 79.80       | 68.     | 68.07 |  |
| Saving in sp | ecific fuel consumption<br>ving in specific fuel consumption                             | kg/h |             | 1.      | 10    |  |
| Operating h  | rs of forging furnace  | hr/y | 3,300       | 3,3     | 00    |  |
| lient Name   | Bureau of Energy Efficiency (BEE)  |      | Project No. | 9A00    | 0000  |  |
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| Saving in fuel consumption per year              | kg/y       |        | 3,626    |
|--|------------|--------|----------|
| Savings in fuel cost                             | Rs. lakh/y |        | 1.55     |
| Installed capacity of blower                     | kW         | 5.60   | 5.60     |
| Running load of blower                           | kW         | 4.48   | 4.03     |
| Operating hours                                  | hr/y       | 3,300  | 3,300    |
| Electrical energy consumed                       | kWh/y      | 14,784 | 13,306   |
| Savings in terms of power consumption            | kWh/y      |        | 1,478.40 |
| Savings in terms of cost of electrical energy    | Rs. lakh/y |        | 0.10     |
| Reduction in the burning loss inside the furnace | %          |        | 0.50     |
| Total material savings                           | tpy        |        | 1.54     |
| Cost of saved material                           | Rs. lakh/y |        | 0.77     |
| Monetary savings                                 | Rs. lakh/y |        | 2.43     |
| Estimated investment                             | Rs. lakh   |        | 7.00     |
| Simple payback                                   | Years      |        | 2.88     |

### Table 17: Cost benefit analysis (EPIA 3) – Forging furnace-5

| Production of material                           | tph        | 0.44    |          |
|--|------------|---------|----------|
| Parameters                                       | UOM        | Present | Proposed |
| Oxygen level in flue gas                         | %          | 14.67   | 4.00     |
| Excess air control                               | %          | 231.83  | 23.53    |
| Dry flue gas loss                                | %          | 15.46   |          |
| Specific fuel consumption                        | kg/t       | 40.04   | 31.70    |
| Saving in specific fuel consumption              | kg/h       |         | 3.70     |
| Operating hrs of forging furnace                 | hr/y       | 3,300   | 3,300    |
| Saving in fuel consumption per year              | kg/y       |         | 12,194   |
| Savings in fuel cost                             | Rs. lakh/y |         | 5.22     |
| Installed capacity of blower                     | kW         | 3.73    | 3.73     |
| Running load of blower                           | kW         | 2.98    | 2.69     |
| Operating hours                                  | hr/y       | 3,300   | 3,300    |
| Electrical energy consumed                       | kWh/y      | 9,847   | 8,862    |
| Savings in terms of power consumption            | kWh/y      |         | 984.72   |
| Savings in terms of cost of electrical energy    | Rs. lakh/y |         | 0.07     |
| Reduction in the burning loss inside the furnace | %          |         | 0.20     |
| Total material savings                           | tpy        |         | 2.92     |
| Cost of saved material                           | Rs. lakh/y |         | 1.46     |
| Monetary savings                                 | Rs. lakh/y |         | 6.75     |
| Estimated investment                             | Rs. lakh   |         | 7.00     |
| Simple payback                                   | Years      |         | 1.04     |

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## 4.2 EPIA 4: Installation of VFD on broaching machine

### Technology description

For fluctuating loads it is always recommended to install a variable frequency drive (VFD) to control the speed of the motor. A VFD will reduce the power consumption according to the load variation in the broaching machine. During loading periods, the current drawn by the broaching machine will be very high, as an external force is also applied for the process to take place. During no load / unloading periods, the broaching machine will draw higher current than required. The installation of a VFD will help in regulating the speed of the broaching machine's motor, thereby resulting in lower current drawn and reduction in power consumption.

### Study and investigation

During measurements, it was found that the existing broaching machines 1, 2, 3 and 5 were drawing high current even during unloading.

### **Recommended action**

It is recommended to install VFD on the broaching machines 1, 2, 3 and 5. This will ensure that the machine draws minimal current during unloading by sensing the load. The cost benefit analysis of energy conservation measure is given below:

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### Table 18: Cost benefit analysis (EPIA 4)

| Sl. No. | VFD on broaching machine  |          | Broachi | ng M/c-1 | Broach | ing M/c-2 | Broac  | hing M/c-3 | Broac  | hing M/c-5 |
|---------|---|----------|---------|----------|--------|-----------|--------|------------|--------|------------|
|         | Parameters  | Unit     | As Is   | To Be    | As Is  | To Be     | As Is  | To Be      | As Is  | То Ве      |
| 1       | Installed capacity of motor                                     | kW       | 7.5     | 7.5      | 15.0   | 15.0      | 37.5   | 37.5       | 22.5   | 22.5       |
| 2       | Estimated energy savings by installing VFD on broaching machine | %        |         | 20.0     |        | 20.0      |        | 20.0       |        | 20.0       |
| 3       | Average power consumption                                       | kW       | 1.6     | 1        | 2.6    | 2         | 7.6    | 6          | 6.8    | 5          |
| 4       | Percentage load   | %        | 22.0    | 17.6     | 17.3   | 13.8      | 20.3   | 16.3       | 30.0   | 24.0       |
| 4       | No of operating hours per day                                   | hr       | 24      | 24       | 24     | 24        | 24     | 24         | 24     | 24         |
| 5       | Operating days per Year   | days     | 330     | 330      | 330    | 330       | 330    | 330        | 330    | 330        |
| 6       | Savings in terms of power consumption                           | kWh      | 13,052  | 10,442   | 20,560 | 16,448    | 60,405 | 48,324     | 53,460 | 42,768     |
| 7       | Annual electricity saving                                       | kWh/y    |         | 2,610    |        | 4,112     |        | 12,081     |        | 10,692     |
| 8       | Average weighted cost of electricity                            | Rs/kWh   | 6.94    | 6.94     | 6.94   | 6.94      | 6.94   | 6.94       | 6.94   | 6.94       |
| 9       | Monetary savings  | Rs. lakh |         | 0.18     |        | 0.29      |        | 0.84       |        | 0.74       |
| 10      | Estimated investment  | Rs. lakh |         | 0.4      |        | 0.8       |        | 0.9        |        | 0.7        |
| 11      | Simple Payback  | Years    |         | 2.1      |        | 2.8       |        | 1.0        |        | 0.9        |

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## 4.3 EPIA 5: Replacement of old, inefficient (and several times rewounded) motors with energy efficient motors

### Technology description

Replacing old, inefficient (and several times re-wounded) existing motors of the plant with energy efficient motors will reduce power consumption of those motors by approximately 50%. Following motors have been identified for replacement with EE motors:

- ✤ Hammer cooling motor
- Hammer cooling tower fan motor
- Boiler feed water pump motor
- Cooling tower (cooling water pump) motor of HT furnace
- Water circulating submersible pump
- HT furnace outlet to cooling tower
- HT furnace polymer shift
- HT furnace cooling water pump
- Cooling tower pump for HT furnace
- HT furnace cooling pump

The energy efficient motors have minimum losses and are capable of delivering power at efficiency of over 90%. These motors have class F insulation level and are made of high grade materials.

### Study and investigation

The unit is having many motors which are re-wounded several times and are having efficiency below 60%.

### **Recommended action**

It is recommended to replace the existing motors of the forging hammers and simplicity machines (as in table below) with energy efficient motors.

The cost benefit analysis for this energy conservation measure is given below:

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### Table 19: Cost benefit analysis (EPIA 5)

| Parameters                                  | UOM         | Ham<br>Coo |       |          | nmer<br>C/T | Во       | iler  |      | THT<br>nace |      | ater<br>lating | C/T HT f<br>out |       | HT Furnace<br>shi |       | Induction<br>Cool |        |      | ling<br>wer | HT furnac<br>pur | 0     |
|---|-------------|------------|-------|----------|-------------|----------|-------|------|-------------|------|----------------|-----------------|-------|-------------------|-------|-------------------|--------|------|-------------|------------------|-------|
|   |             |            |       |          |             |          |       |      |             |      |                |                 |       |                   |       |                   |        |      |             |                  |       |
| Rated Power                                 | kW          | 3.73       | 3.73  | 3.7<br>3 | 3.73        | 3.7<br>3 | 3.73  | 7.50 | 7.5         | 5.50 | 5.5            | 2.20            | 2.2   | 3.73              | 3.73  | 5.50              | 5.5    | 3.73 | 3.73        | 2.20             | 2.2   |
| Efficiency of<br>motor                      | %           | 45%        | 90%   | 58<br>%  | 90%         | 58<br>%  | 90%   | 58%  | 90%         | 58%  | 90%            | 40%             | 90%   | 59%               | 90%   | 47%               | 90%    | 59%  | 90%         | 40%              | 90%   |
| Average Load                                | kW          | 2.61       | 1.31  | 2.6      | 1.68        | 2.6      | 1.68  | 5.2  | 3.38        | 3.85 | 2.48           | 1.54            | 0.68  | 2.61              | 1.71  | 3.85              | 2.01   | 2.6  | 1.71        | 1.54             | 0.68  |
| Net Power<br>Savings                        | kW          |            | 1.31  |          | 0.93        |          | 0.93  |      | 1.87        |      | 1.37           |                 | 0.86  |                   | 0.90  |                   | 1.84   |      | 0.90        |                  | 0.86  |
| Running Hours                               | hr/y        |            | 7,344 |          | 7,344       |          | 7,344 |      | 7,344       |      | 7,344          |                 | 7,344 |                   | 7,344 |                   | 7,344  |      | 7,344       |                  | 7,344 |
| Annual Energy<br>Savings                    | kWh/y       |            | 9,588 |          | 6,818       |          | 6,818 |      | 13,709      |      | 10,053         |                 | 6,283 |                   | 6,605 |                   | 13,509 |      | 6,605       |                  | 6,283 |
| Avgearge<br>weighted cost<br>of electricity | Rs./kW<br>h |            | 6.94  |          | 6.94        |          | 6.94  |      | 6.94        |      | 6.94           |                 | 6.94  |                   | 6.94  |                   | 6.94   |      | 6.94        |                  | 6.94  |
| Investment                                  | Rs.<br>Iakh |            | 0.23  |          | 0.23        |          | 0.23  |      | 0.37        |      | 0.32           |                 | 0.18  |                   | 0.23  |                   | 0.32   |      | 0.23        |                  | 0.18  |
| Monetary<br>Savings                         | Rs.<br>Iakh |            | 0.67  |          | 0.47        |          | 0.47  |      | 0.95        |      | 0.70           |                 | 0.44  |                   | 0.46  |                   | 0.94   |      | 0.46        |                  | 0.44  |
| Simple Payback                              | Years       |            | 0.35  |          | 0.49        |          | 0.49  |      | 0.39        |      | 0.46           |                 | 0.41  |                   | 0.50  |                   | 0.34   |      | 0.50        |                  | 0.41  |

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## 4.4 EPIA 6: Replacement of DG set-3 with new energy efficient DG set

### Technology description

Replacement of DG set -3 with a new energy efficient DG set will help in increasing its Specific Fuel Consumption, i.e. units of electricity generated from 1 litre of diesel. Normally, the standard SFC given for a new DG is 3.5 kWh / litre.

### Study and investigation

The SFC of 320 kVA DG set - 3 was 1.26 kWh / litre which was low as per standards.

### **Recommended action**

Replacing the 320 kVA DG set with a new energy efficient DG set having SEC of 3.5 kWh / litre. The cost benefit analysis for the same is given in table below:

### Table 20: Cost benefit analysis (EPIA 6)

| Parameters                  | UOM       | DG Replacement |        |
|-----------------------------|-----------|----------------|--------|
|                             |           |                |        |
| Rated kVA                   | kVA       | 320.00         | 320    |
| Operating Hours             | hr        | 340            | 340    |
| No of Units generated       | kWh/y     | 22,427         | 22,427 |
| Diesel Consumed             | litres    | 22,427         | 6,408  |
| Specific Energy Consumption | kWh/litre | 1.00           | 3.50   |
| Annual Diesel savings       | litre/y   |                | 16,019 |
| Diesel Cost                 | Rs.       |                | 50     |
| Investment                  | Rs. lakh  |                | 16.72  |
| Monetary Savings            | Rs. lakhs |                | 8.01   |
| Simple Payback              | Years     |                | 2.09   |

### 4.5 EPIA 7: Replacing conventional ceiling fans with energy efficient fans

### Technology description

Replacing old conventional ceiling fans installed at various sections of the plant with energy efficient fans will reduce power consumption by almost half. The energy efficient fans have a noiseless operation and arecontrolled by electronic drives which on speed reduction automatically sense the rpm and reduce power consumption.

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### Study and investigation

The unit is having about 104 fans which are very old and are recommended to be replaced with energy efficient fans.

### **Recommended action**

It is recommended to replace the existing fans with energy efficient fans. The cost benefit analysis of the same is given in the table below:

Table 21: Cost benefit analysis (EPIA 7)

| Data & Assumptions                    | UOM        | Ordinary fan | Super fan |
|---------------------------------------|------------|--------------|-----------|
| Number of fans in the facility        | Nos.       | 104          | 104       |
| Run hours per day                     | hr/day     | 18           | 18        |
| Power consumption at maximum speed    | Watts      | 70           | 35        |
| Number of working days/year           | days       | 300          | 300       |
| Avg. weighted cost of electricity     | Rs./kWh    | 6.94         | 6.94      |
| Fan unit price                        | Rs./pc     | 1,500        | 3,000     |
| Electricity consumption               |            |              |           |
| Electricity demand                    | kW         | 7.28         | 3.64      |
| Power consumption by fans in a year   | kWh/y      | 39,312       | 19,656    |
| Savings in terms of power consumption | kWh/y      |              | 19,656    |
| Savings in terms of cost              | Rs. lakh/y |              | 1.36      |
| Estimated investment                  | Rs. lakh/y |              | 3.12      |
| Payback period                        | Years      |              | 2.29      |

# 4.6 EPIA 8 & 9: Replacing present lighting fixtures with Energy Efficient lighting fixture

### Technology description

Replacing conventional lights like T-12s, T-8s, and CFLs etc with LED lights will help in reducing power consumption and also result in higher illumination (lux) levels for the same power consumption.

### Study and investigation

The unit is having 102 nos. T-12 tube lights, 69 nos. 45 W CFLs, 37 nos. 23 W CFLs, 22 nos. 250 W mercury vapour (MV) lamps.

### **Recommended action**

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It is recommended to replace the above mentioned light fixtures with energy efficient LED lamps which will help in reducing present lighting energy consumption. The cost benefit analysis for the EPIA is given below:

### Table 22: Cost benefit analysis (EPIA 8)

| Particulars                          | Unit       | Existing | Proposed |
|--------------------------------------|------------|----------|----------|
|                                      |            |          |          |
| Power consumed                       | W          | 40       | 16       |
| Power consumed                       | W          | 12       | 0        |
| Total power consumption              | W          | 52       | 16       |
| Operating hours/day                  | hr         | 24       | 24       |
| Annual days of operation             | day        | 304      | 304      |
| Energy Used per year/fixture         | kWh        | 379      | 117      |
| Avg. weighted cost of electricity    | Rs./kWh    | 6.94     | 6.94     |
| No. of Fixtures                      | Nos.       | 103      | 103      |
| Power consumption per year           | kWh/y      | 39,077   | 12,024   |
| Operating cost per year              | Rs. lakh/y | 2.71     | 0.83     |
| Saving in terms of electrical energy | kWh/y      |          | 27,054   |
| Savings in terms of cost             | Rs. lakh/y |          | 1.88     |
| Investment per fixture of LED        | Rs.        |          | 2,000    |
| Estimated Investment                 | Rs. lakh   |          | 1.72     |
| Payback period                       | Years      |          | 0.92     |

### Table 23: Cost benefit analysis (EPIA 9)

| Unit | Existing                        | Proposed   | Existing  | Proposed   | Existing   | Proposed   |
|------|---------------------------------|--|---|--|--|--|
| UOM  | 45 W CFL                        | 18 Watt<br>LED<br>Square<br>Round<br>Panel   | 23 W CFL  | 10 Watt<br>LED Star<br>Bulb  | 250 W MV<br>lamp                                 | 80 Watt LED<br>Bay light   |
| W    | 45                              | 18   | 23  | 10   | 250  | 80   |
| W    | 10                              | 0  | 7   | 0  | 40   | 0  |
| W    | 55                              | 18   | 23  | 10   | 290  | 80   |
| Hr   | 24                              | 24   | 24  | 24   | 24   | 24   |
| Day  | 304                             | 304  | 304   | 304  | 304  | 304  |
| kWh  | 401                             | 131  | 168   | 73   | 2,116  | 584  |
|      | UOM<br>W<br>W<br>W<br>Hr<br>Day | UOM         45 W CFL           W         45           W         45           W         10           W         55           Hr         24           Day         304 | UOM45 W CFL18 Watt<br>LED<br>Square<br>Round<br>PanelW4518W4518W100W5518Hr2424Day304304 | UOM45 W CFL18 Watt<br>LED<br>Square<br>Round<br>Panel23 W CFL<br>LED<br>Square<br>Round<br>PanelW451823W451823W1007W551823Hr242424Day304304304 | UOM45 W CFL18 Watt<br>LED<br>Square<br>Round<br> | UOM45 W CFL18 Watt<br>LED<br>Square<br>Round<br>Panel23 W CFL10 Watt<br>LED Star<br>Bulb250 W MV<br>lampW45182310250W45182310250W45182310250W1007040W55182310290Hr2424242424Day304304304304304 |

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| Average<br>weighted<br>cost of<br>electricity  | Rs/kWh           | 6.94  | 6.94   | 6.94 | 6.94  | 6.94  | 6.94  |
|--|------------------|-------|--------|------|-------|-------|-------|
| No. of<br>Fixtures                             | Unit             | 69    | 69     | 37   | 37    | 22    | 22    |
| Power<br>consumption<br>per year               | kWh/Year         | 27688 | 9062   | 6209 | 2700  | 46548 | 12841 |
| Operating<br>cost per year                     | Rs.<br>lakh/Year | 1.92  | 0.63   | 0.43 | 0.19  | 3.23  | 0.89  |
| Savings in<br>terms of<br>power<br>consumption | kWh/Year         |       | 18627  |      | 3509  |       | 33708 |
| Monetary<br>savings                            | Rs.<br>lakh/Year |       | 1.29   |      | 0.24  |       | 2.34  |
| Investment<br>per fixture of<br>LED            | Rs. lakh         |       | 0.02   |      | 0.01  |       | 0.12  |
| Investment<br>of project                       | Rs. lakh         |       | 1.2075 |      | 0.296 |       | 2.706 |
| Payback<br>period                              | Years            |       | 0.93   |      | 1.22  |       | 1.16  |

# 4.7 EPIA 10: Installation of energy monitoring system on sectional energy consuming area

### Technology description

Installation of energy monitoring systems in a unit will monitor energy consumed by various machines. This will help in setting the benchmark energy consumption with respect to production for the machines. If an increase in energy consumption is noticed for any machine, then the reasons for the increased consumption can be diagnosed and proper remedial actions can be taken.

### Study and investigation

As per the analysis, online data measurement was not being done on the main incomer, as well as at various electrical panels for monitoring energy consumption. It was also noticed that there were no proper fuel monitoring system installed in the DG sets and in forging furnaces, like online flow-meters.

### **Recommended action**

It is recommended to install online electrical energy monitoring systems (smart energy meters) on the main incomer and on various electricity distribution panels. It is also recommended to install online flow-meters on the individual DG sets and forging furnaces to measure the oil (HSD, FO, etc)

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flow. This measure will help in reducing energy consumption by approximately 3% from its present levels. The cost benefit analysis for this project is given below:

| Parameters                                       | Unit            | As Is     | То Ве     |
|--|-----------------|-----------|-----------|
| Energy monitoring savings ( Electrical sections) | %               |           | 3.00      |
| Energy consumption of major machines per year    | kWh/y           | 3,986,880 | 3,867,274 |
| Savings in terms of power consumption            | kWh/y           |           | 119,606   |
| Weighted Average cost                            | Rs./kWh         |           | 6.94      |
| Annual monetary savings                          | Rs. lakh/y      |           | 8.30      |
| Estimate of Investment                           | Rs. lakh        |           | 0.35      |
| Simple Payback                                   | Years           |           | 0.04      |
| Energy monitoring savings (furnace fuel)         | %               |           | 3.00      |
| Current fuel consumption                         | kg/y            | 172,086   | 166,923   |
| Annual fuel savings per year                     | kg/y            |           | 5,163     |
| Unit Cost of fuel                                | Rs./kg          |           | 40.00     |
| Monetary savings                                 | Rs. Lakh / year |           | 2.07      |
| Estimate of Investment                           | Rs. lakh        |           | 0.20      |
| Simple Payback                                   | Years           |           | 0.10      |
| Energy monitoring saving (DG fuel)               | %               |           | 3.00      |
| Current fuel consumption                         | litres/y        | 90,384    | 87,672    |
| Annual fuel saving per year                      | litres/y        |           | 2,712     |
| Diesel cost per unit                             | Rs./litre       |           | 50        |
| Monetary savings                                 | Rs. lakh        |           | 1.36      |
| Investment for the DG fuel consumption meter     | Rs. lakh        |           | 0.20      |
| Simple Payback                                   | Years           |           | 0.15      |

### Table 24: Cost benefit analysis (EPIA 10)

# 4.8 EPIA 11: Reduction in radiation and convection losses from surface of forging furnace

### Technology description

A significant portion of the losses in a forging furnace occurs as radiation and convection loss from the furnace walls and the roof. These losses are substantially higher on areas of openings or in case of infiltration of cold air in a furnace. Ideally, optimum amount of refractory and insulation should be provided in the furnace walls and the roof to maintain the outer surface temperature of the furnace at around 50-60°C to minimize heat loss due to radiation and convection from the surfaces. Refractories are heat-resistant materials that constitute the linings for high-temperature furnaces. In addition to being resistant to thermal stress and other physical phenomena induced by heat, refractories must also withstand physical wear and corrosion by chemical agents.

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Thermal insulations are used to achieve reduction in heat transfer (the transfer of thermal energy between objects of differing temperature) between objects in thermal contact or in range of radiative influence.

Furnace walls is designed in combination of refractories and insulation layers, with the objective of retaining maximum heat inside the furnace and avoiding losses from furnace roof and walls.

### Study and investigation

The average temperature of the side walls of forging furnace-1, forging furnace-2 and forging furnace-5 were 95.51°C, 85.69°C and 124.31°C respectively. It was seen that the high temperature on furnace walls was due to poor insulation and the temperature should be in the range of 50°C which was 10°C above ambient conditions.

### **Recommended action**

Recommended surface temperature of the furnace has to be brought to within 50°C to reduce the heat loss through radiation and convection.

#### Table 25: Losses calculation

|  | Forging<br>furnace-1 | Forging<br>furnace-3 | Forging<br>furnace-5 |                 |
|--|----------------------|----------------------|----------------------|-----------------|
| Natural convection heat transfer rate from sidewall surfaces | 2.2                  | 2.2                  | 2.2                  | Kcal/m2d<br>egC |
| External temp. of side walls                                 | 369                  | 359                  | 397                  | deg K           |
| Sidewall surface area  | 10.72                | 7.37                 | 8.47                 | m2              |
| Room temperature   | 317                  | 317                  | 317                  | deg K           |
| Recommended temperature                                      | 323                  | 323                  | 323                  | deg K           |
| Loss at current situation                                    | 5,462                | 2,897                | 7,567                | kcal/hr         |
| Loss after insulation  | 444                  | 306                  | 351                  | kcal/hr         |
| Temperature at current condition                             | 96                   | 86                   | 124                  | deg K           |
| Operating hours  | 3,300                | 3,300                | 3,300                | hrs/year        |

The cost benefit analysis for the EPIA is given in the table:

#### Table 26: Cost benefit analysis (EPIA 11)

|                           |       | Forg    | ing-1    | Forg    | ing-3    | Forg    | ing-5    |
|---------------------------|-------|---------|----------|---------|----------|---------|----------|
| Parameters                | UOM   | Present | Proposed | Present | Proposed | Present | Proposed |
| Temperature of side walls | Deg C | 95.51   | 50       | 85.69   | 50       | 124.31  | 50       |
| Temperature of side walls | К     | 368.51  | 323      | 358.69  | 323      | 397.31  | 323      |
| Total wall area           | m²    | 10.72   | 10.72    | 7.38    | 7.38     | 8.47    | 8.47     |

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| Heat loss from surface        | kcal/h   | 5,462 | 444   | 2,897 | 306   | 7,567 | 351   |
|-------------------------------|----------|-------|-------|-------|-------|-------|-------|
| Reduction in heat loss        | kcal/h   |       | 5,018 |       | 2,592 |       | 7,216 |
| Savings in fuel               | kg/h     |       | 0.46  |       | 0.24  |       | 0.66  |
| Operating hours of<br>furnace | hr/y     | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 |
| Savings in fuel per<br>year   | kg/y     |       | 1,519 |       | 785   |       | 2,185 |
| Monetary savings              | Rs. lakh |       | 0.65  |       | 0.34  |       | 0.94  |
| Estimated investment          | Rs. lakh |       | 0.16  |       | 0.11  |       | 0.13  |
| Simple payback period         | Years    |       | 0.25  |       | 0.33  |       | 0.14  |

## 4.9 EPIA 12: Transformer load shifting

### Technology description

Distribution transformers work at their maximum efficiency when their loading is at 50%. At maximum efficiency, the iron losses will be equal to copper losses. So, if two or more transformers are in operation, to achieve a better performance, it is always better to operate the transformers close to 50% loading so that their operating efficiency will be maximum and losses will be minimum. This can be achieved by shifting loads from one transformer to the other.

### Study and investigation

Presently, the unit has 2 transformers of 1000 kVA and 750 kVA rating. The percentage loading on the transformers were 70% and 32% respectively.

### **Recommended action**

Shifting of load from 1,000 kVA transformer to 750 kVA transformer.

The cost benefit analysis of the energy conservation measure is given below:

### Table 27: Cost benefit analysis (EPIA 12)

| Data                              | UOM | Present | Proposed |
|-----------------------------------|-----|---------|----------|
| Rated capacity of transformer     | kVA | 750     | 750      |
| Voltage of transformer            | V   | 409     | 409      |
| Current of transformer            | А   | 336     | 917      |
| Running capacity of transformer   | kVA | 242     | 375      |
| Loading percentage of transformer | %   | 32.28   | 50       |
| Efficiency of transformer         | %   | 97.75   | 98.64    |
| Losses in transformer             | %   | 2.25    | 1.36     |

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| Power factor of transformer           |          | 1.00 | 1.00   |
|---------------------------------------|----------|------|--------|
| Loading on transformer                | kW       | 242  | 375    |
| Losses in transformer                 | kW       | 5.45 | 5.1    |
| Saving in losses                      | kW       |      | 0.35   |
| Operating hrs of transformer          | hr/y     |      | 7,920  |
| Savings in terms of power consumption | kWh/y    |      | 2,744  |
| Monetary savings                      | Rs. lakh |      | 0.19   |
| Estimated investment                  | Rs.      |      | 10,000 |
| Payback period                        | Years    |      | 0.53   |
|                                       |          |      |        |

# 4.10 EPIA 13: Installation of servo stabilizer with separate feeder for lighting and fan load

### Technology description

Normally, single phase loads such as lighting and fan loads require only 390 V instead of 415 V. A separate lighting feeder with reduced voltage can serve the purpose.

### Study and investigation

Currently, the single phase loads are operating at 409.2 V and there is no separate feeder for lighting loads.

### **Recommended action**

Reduction of voltage from 409.2 V to 390 V for lighting and fan loads and installation of separate feeder for lighting loads.

The cost benefit analysis of energy conservation measure is given below:

### Table 28: Cost benefit analysis (EPIA 13)

| Parameter   | Unit    | As Is | То Ве   |
|---|---------|-------|---------|
| Load considered for voltage reduction (Light + Fan) | kW      | 39.89 | 39.89   |
| Load considered for voltage reduction (Light + Fan) | KVA     | 40.24 | 40.24   |
| Average Voltage                                     | V       | 409.2 | 390.0   |
| % reduction In voltage                              | %       |       | 4.7%    |
| % reduction in Energy consumption                   | %       |       | 9.15%   |
| Average Power Factor of System                      | EB Bill | 0.99  | 0.99    |
| Operating Hours in a year                           | hr      |       | 3,672   |
| Energy Consumption before Voltage Regulation        | kWh/y   |       | 146,480 |
| Energy Consumption after Voltage Regulation         | kWh/y   |       | 133,078 |
| Efficiency of Servo Stabilizer                      | %       |       | 95%     |
| Net Savings from Voltage Regulation                 | kWh/y   |       | 12,732  |

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| Savings in kVAh                      | kVAh/y   |      | 12,845 |
|--------------------------------------|----------|------|--------|
| Average weighted cost of electricity | Rs./kVAh | 6.94 | 6.94   |
| Monetary Savings                     | Rs. lakh |      | 0.89   |
| Sizing of Servo Stabilizer           | kVA      |      | 42.36  |
| Estimated investment                 | Rs. lakh |      | 0.8    |
| Payback                              | Years    |      | 0.90   |

# 4.11 EPIA 14: Replacement of conventional (desert) cooler fan with energy efficient fan

### Technology description

Installation of new industrial fans of 380 W instead of large capacity rated desert (man) cooler fans, which can serve with the same speed and flow as compared to the existing fans.

### Study and investigation

Presently, the plant is having 10 man cooler fans of capacity 1.49 kW and 2 fans of capacity 2.02 kW.

### **Recommended action**

It is recommended to replace the existing fans with 380 W industrial fans.

The cost benefit analysis of the energy conservation measure is given below:

### Table 29: Cost benefit analysis (EPIA 14)

| Parameters                            | UOM      | Man Coole<br>redue |        |       | er - Power<br>ction |
|---------------------------------------|----------|--------------------|--------|-------|---------------------|
|                                       |          | AS IS              | TO BE  | AS IS | TO BE               |
| Rated Power                           | kW       | 1.49               | 0.38   | 2.24  | 0.38                |
| Average Load                          | kW       | 1.34               | 0.34   | 2.02  | 0.34                |
| Net Power Savings                     | kW       |                    | 1.00   |       | 1.67                |
| Nos. of fans                          |          |                    | 10     |       | 2                   |
| Running Hours                         | hr/y     |                    | 7,344  |       | 7,344               |
| Annual Energy Savings                 | kWh/y    |                    | 73,367 |       | 24,588              |
| Avgerage weighted cost of electricity | Rs./kWh  |                    | 6.94   |       | 6.94                |
| Investment per fan                    | Rs. lakh |                    | 0.05   |       | 0.05                |
| Investment for project                | Rs. lakh |                    | 0.50   |       | 0.10                |
| Monetary Savings                      | Rs. lakh |                    | 5.09   |       | 1.71                |
| Simple Payback                        | Years    |                    | 0.01   |       | 0.03                |

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# 4.12 EPIA 15: Replacement of present inefficient burners with new EE burners

### Technology description

The EE burners are decided on the basis of furnace temperature, dimensions and the production. They have a film technology, where each droplet of oil is surrounded by the air increasing the surface area exposed to air resulting in efficient burning. Hence, the fuel consumption is reduced.

### Study and investigation

The present fuel firing for the given production was high. It was monitored during the CEA that production of most of the furnaces was much lower than the standard capacity.

#### Table 30: Furnace specifications for the EE burners

| Parameters          | UoM       | Forging furnace-1 | Forging furnace-3 | Forging furnace-5 |
|---------------------|-----------|-------------------|-------------------|-------------------|
| Fuel Firing rate    | Litres/hr | 62.7              | 81.7              | 386.8             |
| Production          | kg/hr     | 92.16             | 93.6              | 443.1             |
| Area of the furnace | m2        | 2.7               | 1.8               | 2.7               |

### **Recommended action**

It is recommended to replace the inefficient burners with new EE burners. The cost benefit analysis of the replacement of burners is given in the table below:

### Table 31 Cost benefit analysis (EPIA 15)

|   |       | Forging<br>furnace-: | L    | Forging<br>furnace- | 3    | Forging<br>furnace- | 5    |
|---|-------|----------------------|------|---------------------|------|---------------------|------|
| Parameters                              | Unit  | As Is                | То   | As Is               | То   | As Is               | То   |
|   |       |                      | Be   |                     | Be   |                     | Be   |
| Production rate of the forging furnace  | kg/hr | 92                   | 92   | 94                  | 94   | 443                 | 443  |
| Total numbers of burners                | Nos.  | 1.0                  | 1.0  | 1.0                 | 1.0  | 1.0                 | 1.0  |
| Total numbers of energy efficient       | Nos.  | 1.0                  | 1.0  | 1.0                 | 1.0  | 1.0                 | 1.0  |
| burner required                         |       |                      |      |                     |      |                     |      |
| Estimated saving by energy efficient    | %     |                      | 5.0  |                     | 5.0  |                     | 5.0  |
| burner                                  |       |                      |      |                     |      |                     |      |
| Current fuel firing in forging furnace  | kg/hr | 6                    | 6    | 7                   | 7    | 18                  | 17   |
| Savings in fuel per hours               | kg/hr |                      | 0.29 |                     | 0.37 |                     | 0.89 |
| Number of operating days                | days  | 330                  | 330  | 330                 | 330  | 330                 | 330  |
| Number of operating hours per day       | hrs   | 10                   | 10   | 10                  | 10   | 10                  | 10   |
| Total savings per year into fuel firing | kg/yr |                      | 957  |                     | 1232 |                     | 2927 |

| Client Name       | Bureau of Energy Efficiency (BEE)                   | Project No.                     | 9A00 | 00005611 |
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| Unit cost of fuel                    | Rs./kg         | 42.84 | 42.84 | 42.84 |
|--------------------------------------|----------------|-------|-------|-------|
| Cost savings per year                | Rs.<br>lakh/yr | 0.41  | 0.53  | 1.25  |
| Estimated investment for all burners | Rs. lakh       | 0.2   | 0.2   | 0.2   |
| Payback period                       | Yr             | 0.6   | 0.5   | 0.2   |

## 4.13 EPIA 16: Installation of Solar Water Heater for Electroplating

### Technology description

The electroplating industry requires hot water at a temperature of about 90°C for maintaining the bath temperate within a range of 60 - 70°C. Heat pipe technology which is provided through solar water heater is, therefore, considered to be best suited for this purpose. This will result in reduction in fuel consumption.

The proposed project envisages reducing the existing fuel consumption of oil fired boiler, i.e. diesel by feeding the boiler with pre-heated water from the solar thermal system. This would raise the temperature of ambient / return line hot water to a temperature as near as possible to the required temperature of 90°C for circulation in the heat exchangers to maintain the temperature of electroplating process at the desired temperature level depending upon the available solar irradiation. The system will substantially reduce the consumption of fossil fuel (diesel) and result in reduction of GHG & global warming.

### Study and investigation

The existing fuel consumption was very high in the boiler for the electroplating plant of around 36000 liters/day. It was monitored during the CEA that the consumption of diesel by the boiler was very high which could be replaced by the solar water heater.

### **Recommended action**

It is recommended to install solar water heater with heat pipe technology. The cost benefit analysis for the solar water heater in the electroplating plant is given in the table below:

### Table 32: Cost benefit analysis (EPIA 15)

| Parameters                           | UoM        | AS IS   | То Ве   |
|--------------------------------------|------------|---------|---------|
| Process Water Required Per Day       | Lt         | 100     | 100     |
| Inlet Water Temp                     | Deg C      | 70      | 70      |
| Temperature required                 | oC         | 90      | 90      |
| Initial Change in Enthalpy for water | kCal       | 2000    | 2000    |
| Fuel required                        | kCal/day   | 1174007 | 1174007 |
| Energy supplied by SWH               | kCal/day   | -       | 731200  |
| Present Fuel consumption: EH         | Litres/day | 120     | 45      |
| No of Working Days                   | Day/year   | 300     | 300     |

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| Cost of Energy              | Rs./litre  | 53.0 | 53.0   |
|-----------------------------|------------|------|--------|
| Savings in fuel consumption | litre/year |      | 22,422 |
| Monetary savings            | Rs. lakh/y |      | 11.88  |
| Investment required         | Rs. Lakhs  |      | 61.50  |
| Payback Period              | years      |      | 5.2    |

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## **5 ANNEXURE**

## Furnace 1 efficiency calculations

## Input parameters

| Input Data Sheet  |              |               |
|---|--------------|---------------|
| Type of Fuel  |              | LPG           |
| Source of fuel  | Local vendor |               |
|   | Value        | Units         |
| Furnace Operating temperature (Heating Zone)              | 817          | deg C         |
| Final temperature of material (at outlet of Heating zone) | 759          | deg C         |
| Initial temperature of material                           | 44           | deg C         |
| Average fuel Consumption                                  | 5.8          | kg/hr         |
| Flue Gas Details  |              |               |
| Flue gas temperature after                                | 88           | deg C         |
| Preheated air temperature                                 | 44           | deg C         |
| O2 in flue gas  | 10.6         | %             |
| CO2 in flue gas   | 7.27         | %             |
| CO in flue gas  | 5,099.2      | ррт           |
| Atmospheric Air   |              |               |
| Ambient Temperature                                       | 44           | Deg C         |
| Relative Humidity   | 45.6         | %             |
| Humidity in ambient air                                   | 0.03         | kg/kg dry air |
| Fuel Analysis   |              |               |
| C   | 65.00        | %             |
| н   | 11.00        | %             |
| Ν   | 0.72         | %             |
| 0   | 1.00         | %             |
| S   | 0.10         | %             |
| Moisture  | 0.00         | %             |
| Ash   | 0.00         | %             |
| Weighted Average GCV of Fuel-mix                          | 10,950       | kcal/kg       |
| Ash Analysis  |              |               |
| Unburnt in bottom ash                                     | 0.00         | %             |
| Unburnt in fly ash  | 0.00         | %             |
| GCV of bottom ash   | 0            | kCal/kg       |
| GCV of fly ash  | 0            | kCal/kg       |
| Material and flue gas data                                |              |               |
| Weight of material (Raw material) being heated in furnace | 92           | Kg/hr         |
| Weight of Stock   | 92           | kg/hr         |
| Specific heat of material                                 | 0.12         | kCal/kg deg ( |
| Average specific heat of fuel                             | 0.56         | kCal/kg deg ( |

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| fuel temperature   | 44    | deg C         |
|--|-------|---------------|
| Specific heat of flue gas  | 0.26  | kCal/kg deg C |
| Specific heat of superheated vapor                                   | 0.45  | kCal/kg deg C |
| Heat loss from surfaces of various zone                              |       |               |
| For Ceiling  |       |               |
| Natural convection heat transfer rate from ceiling                   | 2.8   | kCal/m2 deg C |
| External temperature of ceiling                                      | 347   | deg K         |
| Room Temperature   | 317   | deg K         |
| Ceiling surface area   | 4.18  | m2            |
| Emissivity of furnace body surface                                   | 0.75  |               |
| For side walls   |       |               |
| Natural convection heat transfer rate from sidewall surfaces         | 2.2   | kCal/m2 deg C |
| External temperature of side walls                                   | 369   | deg K         |
| Sidewall surface area  | 10.72 | m2            |
| For Hearth   |       |               |
| Natural convection heat transfer rate from flue gas duct surfaces    | 1.5   | kCal/m2 deg C |
| External temperature of side walls                                   | 345.3 | deg K         |
| External surface area  | 2.66  | m2            |
| Outside dia of flue gas duct   | 0.15  | т             |
| For radiation loss in furnace(through charging and discharging door) |       |               |
| Time duration for which the material enters through preheating       | 1     | Hr            |
| zone and exits through Furnace                                       |       |               |
| Area of opening in m2  | 0.56  | m2            |
| Coefficient based on profile of furnace opening                      | 0.7   |               |
| Maximum temperature of air at furnace door                           | 418   | deg K         |

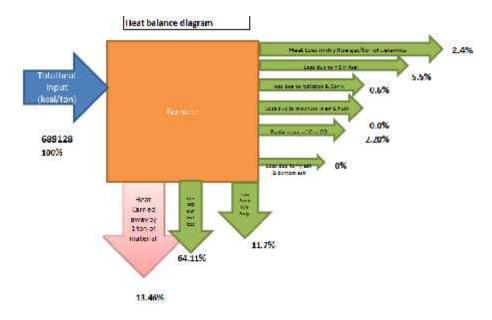
## **Efficiency calculations**

| Calculations                       | Values       | Unit                          |
|------------------------------------|--------------|-------------------------------|
| Theoretical Air Required           | 11.33        | kg/kg of fuel                 |
| Excess Air supplied                | 102.76       | %                             |
| Actual Mass of Supplied Air        | 22.97        | kg/kg of fuel                 |
| Mass of dry flue gas               | 22.76        | kg/kg of fuel                 |
| Amount of Wet flue gas             | 23.97        | Kg of flue gas/kg of<br>fuel  |
| Amount of water vapour in flue gas | 0.99         | Kg of H2O/kg of fuel          |
| Amount of dry flue gas             | 22.98        | kg/kg of fuel                 |
| Specific Fuel consumption          | 62.93        | kg of fuel/ton of<br>material |
| Heat Input (                       | Calculations |                               |

| i i cut inpo            |         |                      |
|-------------------------|---------|----------------------|
| Combustion heat of fuel | 689,128 | Kcal/ton of material |
| Sensible heat of fuel   | -       | Kcal/ton of material |

| Client Name       | Bureau of Energy Efficiency (BEE)   | Project No. | 9A00 | 00005611 |
|-------------------|---|-------------|------|----------|
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| Total heat input  | 689,128      | Kcal/ton of material |
|---|--------------|----------------------|
| Heat Output Calculat  | ion          |                      |
| Heat carried away by 1 ton of material (useful heat)  | 92,766       | Kcal/ton of material |
| Heat loss in dry flue gas per ton of material   | 16,733       | Kcal/ton of material |
| Loss due to H2 in fuel  | 37,634       | Kcal/ton of material |
| Loss due to moisture in combustion air  | 14           | Kcal/ton of material |
| Loss due to partial conversion of C to CO   | 15,157       | Kcal/ton of material |
| Loss due to convection and radiation (openings in furnace - inlet & outlet door of furnace) | 4,246        | Kcal/ton of material |
| Loss Due to Evaporation of Moisture Present in Fuel   | -            | Kcal/ton of material |
| Total heat loss from furnace body   | 80,782       | Kcal/ton of material |
| Heat loss due to unburnts in Fly ash  | -            | Kcal/ton of material |
| Heat loss due to unburnts in bottom ash   | -            | Kcal/ton of material |
| Unaccounted heat lossess  | 441,797      | Kcal/ton of material |
| Heat loss from furnace body a   | and ceilings |                      |
| Heat loss from furnace body ceiling surface   | 1495         | Kcal/hr              |
| Heat loss from furnace body side walls surfaces   | 5462         | Kcal/hr              |
| Heat loss from hearth   | 488          | Kcal/hr              |
| Total heat loss from furnace body   | 80782        | Kcal/tons            |
| Furnace Efficiency  | 13.46        | %                    |



### Figure 16: Sankey diagram of forging furnace-1

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## Furnace 3 efficiency calculations

| Input Data Sheet  |              |               |
|---|--------------|---------------|
| Type of Fuel  |              | Furnace Oil   |
| Source of fuel  | Local vendor |               |
|   | Value        | Units         |
| Furnace Operating temperature (Heating Zone)              | 1,078        | deg C         |
| Final temperature of material (at outlet of Heating zone) | 1,024        | deg C         |
| Initial temperature of material                           | 44           | deg C         |
| Average fuel Consumption                                  | 7.5          | kg/hr         |
| Flue Gas Details  |              |               |
| Flue gas temperature after APH                            | 233          | deg C         |
| Preheated air temp erature                                | 150          | deg C         |
| O2 in flue gas  | 13.24        | %             |
| CO2 in flue gas   | 5.9          | %             |
| CO in flue gas  | 27.7         | ррт           |
| Atmospheric Air   |              |               |
| Ambient Temperature                                       | 44           | deg C         |
| Relative Humidity   | 45.6         | %             |
| Humidity in ambient air                                   | 0.03         | kg/kg dry air |
| Fuel Analysis   |              |               |
| C   | 84.00        | %             |
| н   | 12.00        | %             |
| N   | 0.00         | %             |
| 0   | 1.00         | %             |
| S   | 3.00         | %             |
| Moisture  | 0.00         | %             |
| Ash   | 0.00         | %             |
| Weighted Average GCV of Fuel-mix                          | 10,500       | kCal/kg       |
| Ash Analysis  |              |               |
| Unburnt in bottom ash                                     | 0.00         | %             |
| Unburnt in fly ash  | 0.00         | %             |
| GCV of bottom ash   | 0            | kCal/kg       |
| GCV of fly ash  | 0            | kCal/kg       |
| Material and flue gas data                                |              |               |
| Weight of material (Raw material) being heated in furnace | 94           | kg/hr         |
| Weight of Stock   | 94           | kg/hr         |
| Specific heat of material                                 | 0.12         | Kcal/kg deg ( |
| Avg. specific heat of fuel                                | 0.417        | kCal/kg deg ( |
| fuel temperature  | 70           | deg C         |
| Specific heat of flue gas                                 | 0.26         | kCal/kg deg ( |

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| Specific heat of superheated vapor                                   | 0.45   | kCal/kg deg C |
|--|--------|---------------|
| Heat loss from surfaces of various zone                              |        |               |
| For Ceiling  |        |               |
| Natural convection heat transfer rate from ceiling                   | 2.8    | kCal/m2 deg C |
| External temp. of ceiling  | 375    | deg K         |
| Room Temperature   | 317    | deg K         |
| Ceiling surface area   | 2.93   | m2            |
| Emissivity of furnace body surface                                   | 0.75   |               |
| For side walls   |        |               |
| Natural convection heat transfer rate from sidewall surfaces         | 2.2    | kCal/m2 deg C |
| External temperature of side walls                                   | 359    | deg K         |
| Sidewall surface area  | 7.3785 | m2            |
| For Hearth   |        |               |
| Natural convection heat transfer rate from flue gas duct surfaces    | 1.5    | kCal/m2 deg C |
| External temperature of side walls                                   | 345.3  | deg K         |
| External surface area  | 1.7854 | m2            |
| Outside dia of flue gas duct   | 0.15   | т             |
| For radiation loss in furnace(through charging and discharging door) |        |               |
| Time duration for which the material enters through preheating       | 1      | hr            |
| zone and exits through Furnace                                       |        |               |
| Area of opening in m2  | 0.56   | m2            |
| Coefficient based on profile of furnace opening                      | 0.7    |               |
| Maximum temperature of air at furnace door                           | 428    | deg K         |

## **Efficiency calculations**

| Calculations   | Values  | Unit                          |
|--|---------|-------------------------------|
| Theoretical Air Required                             | 14.01   | kg/kg of fuel                 |
| Excess Air supplied                                  | 170.62  | %                             |
| Actual Mass of Supplied Air                          | 37.91   | kg/kg of fuel                 |
| Mass of dry flue gas                                 | 37.82   | kg/kg of fuel                 |
| Amount of Wet flue gas                               | 38.91   | Kg of flue gas/kg of<br>fuel  |
| Amount of water vapour in flue gas                   | 1.08    | Kg of H2O/kg of fuel          |
| Amount of dry flue gas                               | 37.83   | kg/kg of fuel                 |
| Specific Fuel consumption                            | 79.80   | kg of fuel/ton of<br>material |
| Heat Input Calculat                                  | ions    |                               |
| Combustion heat of fuel                              | 837,936 | Kcal/ton of material          |
| Sensible heat of fuel                                | 872     | Kcal/ton of material          |
| Total heat input                                     | 838,808 | kCal/ton of material          |
| Heat Output Calcula                                  | ation   |                               |
| Heat carried away by 1 ton of material (useful heat) | 124,054 | kCal/ton of material          |
| Heat loss in dry flue gas per ton of material        | 148,228 | kCal/ton of material          |

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| Loss due to H2 in fuel  | 57,659       | kCal/ton of material |
|---|--------------|----------------------|
| Loss due to moisture in combustion air  | 97           | kCal/ton of material |
| Loss due to partial conversion of C to CO   | 178          | kCal/ton of material |
| Loss due to convection and radiation (openings in furnace - inlet & outlet door of furnace) | 4,029        | kCal/ton of material |
| Loss Due to Evaporation of Moisture Present in Fuel   | -            | kCal/ton of material |
| Total heat loss from furnace body   | 59,802       | kCal/ton of material |
| Heat loss due to unburnts in Fly ash  | -            | kCal/ton of material |
| Heat loss due to unburnts in bottom ash   | -            | kCal/ton of material |
| Unaccounted heat losses   | 444,761      | kCal/ton of material |
| Heat loss from furnace body   | and ceilings |                      |
| Heat loss from furnace body ceiling surface   | 2,373        | kCal/hr              |
| Heat loss from furnace body side walls surfaces   | 2,897        | kCal/hr              |
| Heat loss from hearth   | 327          | kCal/hr              |
| Total heat loss from furnace body   | 59,802       | kCal/tons            |
|   |              |                      |

## **Furnace Efficiency**

14.80 %

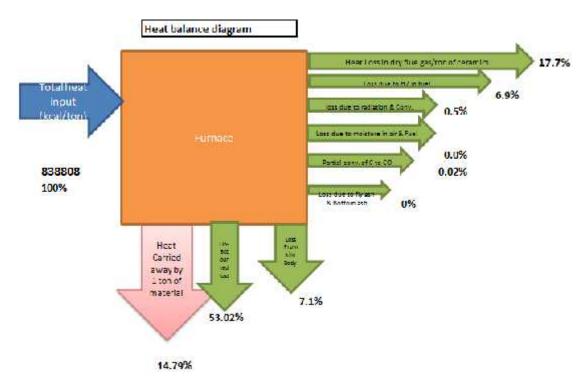


Figure 17: Sankey diagram of forging furnace-3

| Client Name       | Bureau of Energy Efficiency (BEE) Project No.                                       |  | 9A00 | 00005611   |
|-------------------|---|--|------|------------|
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## Furnace 5 efficiency calculations

| Input Data Sheet  |              |               |
|---|--------------|---------------|
| Type of Fuel  |              | Furnace Oil   |
| Source of fuel  | Local vendor |               |
|   | Value        | Units         |
| Furnace Operating temperature (Heating Zone)              | 1,191        | deg C         |
| Final temperature of material (at outlet of Heating zone) | 1,090        | deg C         |
| Initial temperature of material                           | 44           | deg C         |
| Average fuel Consumption                                  | 17.7         | kg/hr         |
| Flue Gas Details  |              |               |
| Flue gas temperature after APH                            | 179          | deg C         |
| Preheated air temp erature                                | 160          | deg C         |
| O2 in flue gas  | 15           | %             |
| CO2 in flue gas   | 4.7          | %             |
| CO in flue gas  | 21.1         | ppm           |
| Atmospheric Air   |              |               |
| Ambient Temperature                                       | 44           | deg C         |
| Relative Humidity   | 45.6         | %             |
| Humidity in ambient air                                   | 0.03         | kg/kg dry air |
| Fuel Analysis   |              |               |
| C   | 84.00        | %             |
| н   | 12.00        | %             |
| Ν   | 0.00         | %             |
| 0   | 1.00         | %             |
| S   | 3.00         | %             |
| Moisture  | 0.00         | %             |
| Ash   | 0.00         | %             |
| Weighted Average GCV of Fuel-mix                          | 10,500       | kcal/kg       |
| Ash Analysis  |              |               |
| Unburnt in bottom ash                                     | 0.00         | %             |
| Unburnt in fly ash  | 0.00         | %             |
| GCV of bottom ash   | 0            | kCal/kg       |
| GCV of fly ash  | 0            | kCal/kg       |
| ,<br>Material and flue gas data                           |              |               |
| Weight of material (Raw material) being heated in furnace | 433          | kg/hr         |
| Weight of Stock   | 433          | kg/hr         |
| Specific heat of material                                 | 0.12         | kCal/kg deg ( |
| Average specific heat of fuel                             | 0.417        | kCal/kg deg ( |
| fuel temperature  | 70           | deg C         |
| Specific heat of flue gas                                 | 0.26         | kCal/kg deg ( |
| Specific heat of superheated vapor                        | 0.45         | kCal/kg deg ( |

| Client Name       | Bureau of Energy Efficiency (BEE) Project No.                                       |  | 9A00 | 00005611 |
|-------------------|---|--|------|----------|
| Project Name      | Promoting energy efficiency and renewable energy in selected MSME clusters in India |  |      | 2        |
| Prepared by: DESL | Date: 06-07-2015  |  |      | 64 of 73 |

| Heat loss from surfaces of various zone                           |                  |               |
|---|------------------|---------------|
| For Ceiling   |                  |               |
| Natural convection heat transfer rate from ceiling                | 2.8              | kCal/m2 deg C |
| External temperature of ceiling                                   | 367              | deg K         |
| Room Temperature  | 317              | deg K         |
| Ceiling surface area  | 3.10             | m2            |
| Emissivity of furnace body surface                                | 0.75             |               |
| For side walls  |                  |               |
| Natural convection heat transfer rate from sidewall surfaces      | 2.2              | kCal/m2 deg C |
| External temperature of side walls                                | 397              | deg K         |
| Sidewall surface area   | 8.4746           | m2            |
| For Hearth  |                  |               |
| Natural convection heat transfer rate from flue gas duct surfaces | 1.5              | kCal/m2 deg C |
| External temperature of side walls                                | 357              | deg K         |
| External surface area   | 2.7007           | m2            |
| Outside dia of flue gas duct                                      | 0.15             | т             |
| For radiation loss in furnace(through charging and d              | lischarging dool | r)            |
| Time duration for which the material enters through preheating    | 1                | hr            |
| zone and exits through Furnace                                    |                  |               |
| Area of opening in m2   | 0.56             | m2            |
| Coefficient based on profile of furnace opening                   | 0.7              |               |
| Maximum temperature of air at furnace door                        | 413              | deg K         |

## **Efficiency calculations**

|               | Calculations                            | Values    | Unit                          |
|---------------|---|-----------|-------------------------------|
| Theoretical   | Air Required                            | 14.01     | kg/kg of fuel                 |
| Excess Air su | upplied                                 | 231.83    | %                             |
| Actual Mass   | s of Supplied Air                       | 46.48     | kg/kg of fuel                 |
| Mass of dry   | flue gas                                | 46.40     | kg/kg of fuel                 |
| Amount of \   | Wet flue gas                            | 47.48     | Kg of flue<br>gas/kg of fuel  |
| Amount of v   | water vapour in flue gas                | 1.08      | Kg of H2O/kg<br>of fuel       |
| Amount of a   | dry flue gas                            | 46.40     | kg/kg of fuel                 |
| Specific Fue  | l consumption                           | 40.04     | kg of fuel/ton<br>of material |
|               | Heat Input Calculatio                   | ns        |                               |
| Combustion    | heat of fuel                            | 420,386   | kCal/ton of<br>material       |
| Sensible hea  | at of fuel                              | 438       | kCal/ton of<br>material       |
| Total heat ir | •                                       |           | kCal/ton of<br>material       |
|               | Heat Output Calculati                   | on        |                               |
| Heat carried  | away by 1 ton of material (useful heat) | 137,706   | kCal/ton of material          |
| nt Name       | Bureau of Energy Efficiency (BEE)       | Project N | 940000                        |

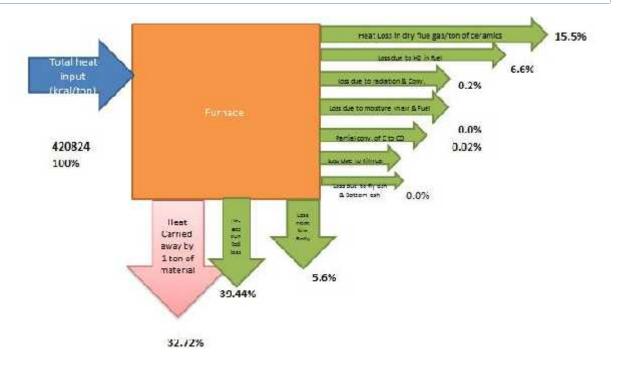
| Client Name       | Bureau of Energy Efficiency (BEE) Project No.                                       |  | 9A00 | 00005611 |
|-------------------|---|--|------|----------|
| Project Name      | Promoting energy efficiency and renewable energy in selected MSME clusters in India |  |      | 2        |
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| Heat loss in dry flue gas per ton of material   | 65,066   | kCal/ton of material |
|---|----------|----------------------|
| Loss due to H2 in fuel  | 27,873   | kCal/ton of material |
| Loss due to moisture in combustion air  | 85       | kCal/ton of material |
| Loss due to partial conversion of C to CO   | 86       | kCal/ton of material |
| Loss due to convection and radiation (openings in furnace - inlet & outlet door of furnace) |          |                      |
| Loss Due to Evaporation of Moisture Present in Fuel   | -        | kCal/ton of material |
| Total heat loss from furnace body   | 23,364   | kCal/ton of material |
| Heat loss due to unburnts in Fly ash  | -        | kCal/ton of material |
| Heat loss due to unburnts in bottom ash   | -        | kCal/ton of material |
| Unaccounted heat losses   | 165,985  | kCal/ton of material |
| Heat loss from furnace body and   | ceilings |                      |
| Heat loss from furnace body ceiling surface   | 2,059    | kCal/hr              |
| Heat loss from furnace body side walls surfaces   | 7,567    | kCal/hr              |
| Heat loss from hearth   | 727      | kCal/hr              |
| Total heat loss from furnace body   | 23364    | kCal/tons            |

**Furnace Efficiency** 

32.76

%





| Client Name       | Bureau of Energy Efficiency (BEE) Project No.                                       |  | 9A00 | 00005611 |
|-------------------|---|--|------|----------|
| Project Name      | Promoting energy efficiency and renewable energy in selected MSME clusters in India |  |      | 2        |
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## 6 LIST OF VENDORS

Details of some of the suppliers for energy equipments are given in the table below:

| EPIA 1, 2 & 3: Excess Air Control |                                   |  |                              |                                   |
|-----------------------------------|-----------------------------------|--|------------------------------|-----------------------------------|
| SI.<br>No.                        | Name of Company                   | Address  | Phone No                     | E-mail /Website                   |
| Auto                              | mation                            |  |                              |                                   |
| 1                                 | Delta Energy Nature               | F-187, Indl. Area, Phase-<br>VIII-Bm Mohali-160059                       | Tel.:                        | dengjss@yahoo.com                 |
|                                   | Contact Person                    |  | 0172-4004213/                | den8353@yahoo.com                 |
|                                   | Gurinder Jeet Singh,<br>Director  |  | 3097657/                     |                                   |
|                                   |                                   |  | 2268197                      |                                   |
|                                   |                                   |  | Mobile:                      |                                   |
|                                   |                                   |  | 9316523651                   |                                   |
|                                   |                                   |  | 9814014144                   |                                   |
| 2                                 |                                   |  | 9316523651                   |                                   |
| 2                                 | International<br>Automation Inc   | # 1698, First Floor,<br>Canara Bank Building,<br>Near Cheema Chowk, Link | Office: +91-161-<br>4624392, | Email: interautoinc@yaho<br>o.com |
|                                   | Contact Person<br>Sanjeev Sharma) | Road, Ludhiana   | Mobile: +91-<br>9815600392   |                                   |
|                                   |                                   | Yogesh   | 079-22771702                 | uszach @hannuinstrumant           |
| 3                                 | Happy Instrument                  | 20, Proffulit Society, Nr<br>Navo Vas, Rakhial,<br>Ahmedabad-380021      | 9879950702                   | yogesh@happyinstrument<br>.com    |
|                                   |                                   | Kulwinder Singh  |                              | info@wonderplctrg.com             |
|                                   |                                   | E-192, Sector 74, Phase 8-   | 0172-4657597                 | admn.watc@gmail.com               |
| 4                                 | Wonder Automation                 | B, Industrial Area, SAS<br>nagar   | 98140 12597                  | hs@wonderplctrg.com               |
|                                   |                                   | Mohali   |                              |                                   |

EPIA 1, 2 & 3: Excess Air Control

### EPIA 4: VFD on broaching machines

| Client Name       | Bureau of Energy Efficiency (BEE) Project No.                                       |  | 9A00000056 |          |
|-------------------|---|--|------------|----------|
| Project Name      | Promoting energy efficiency and renewable energy in selected MSME clusters in India |  |            | 2        |
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| SI.<br>No. | Name of Company   | Address  | Phone No.  | E-mail  |
|------------|---|--|--|---|
| 1          | Schneider Electric<br>Contact Person: Mr.<br>Amritanshu | A-29, Mohan Cooperative<br>Industrial Estate, Mathura<br>Road, New Delhi-110044,<br>India. | 9871555277 (Rinki),<br>Mr.Amritanshu<br>(9582941330), 0124-<br>3940400   | amit.chadha@schneider-<br>electric.com  |
| 2          | Larson & Toubro<br>Contact Person: Mr.<br>Rajesh Bhalla | Electrical business<br>group,32,Shivaji<br>Marg,Near Moti<br>nagar,Delhi-15                | 011(41419500),9582<br>252422(Mr.Rajesh),7<br>838299559(Mr.Vikra<br>m-sales),(Prlthvi<br>power-technical)-<br>9818899637,981002<br>8865(Mr.Ajit),851099<br>9637(Mr.Avinash<br>Vigh) | Email:<br>bhallar@Intebg.com,<br>vikram.garg@Intebg.com,<br>prithvipowers@yahoo.co<br>m,<br>rajesh.bhalla@Intebg.com<br>,ajeet.singh@Intebg.com |

## EPIA 5: Replacement of old motors with Energy Efficient Motors

| SI.<br>No. | Name of<br>Company   | Address  | Phone No.  | E-mail                           |
|------------|--|--|--|----------------------------------|
| 1          | Havells India<br>Contact Person:<br>Mr. Niranjan<br>Sanghvi      | QRG Towers,2D,Sec-<br>126,Express<br>way,Noida-201304,UP | Mr.Niranjan<br>Sanghvi(931406010<br>1),Mr.Vishwanatha<br>n(9899104105),Mr<br>Sanjeev<br>Nayyar(981849972<br>6) | niranjan.singhvi@havell<br>s.com |
| 2          | Crompton<br>Greaves- Dealer<br>Contact Person:<br>Mr. Ajay Gupta | New Delhi-110019   | Mobile :<br>9811888657   | Email: NA                        |

## EPIA 6: DG Replacement

| SI.<br>No.   | Name | of Company                        | Address | Ph   | one No.     | E-mail / We | bsite |          |
|--|------|-----------------------------------|---------|------|-------------|-------------|-------|----------|
| Client Name  |      | Bureau of Energy Efficiency (BEE) |         |      | Project No. |             | 9A00  | 00005611 |
| Project Name Promoting energy efficiency and renewable energy in selected MSME clusters in India |      |                                   | Rev.    | 2    |             |             |       |          |
| Prepared by: DESL Date: 06-07-2015   |      |                                   |         | Page | 68 of 73    |             |       |          |

| SI.<br>No. | Name of Company  | Address  | Phone No.   | E-mail / Website                                       |
|------------|--|--|---|--|
| 1          | Mahindra Powerol<br>Engines & DG set<br>Contact Person:<br>Mr.Pankaj Katiyar<br>Marketing              | Jeevan Tara<br>Building,5,Parliament<br>street,delhi-1   | Mobile:<br>+91-9818494230   | katiyar.pankaj@mahind<br>ra.com                        |
| 2          | Cummins Power<br>Generation<br>Contact Person:<br>Rishi Gulati<br>Senior Manager-<br>Power Electronics | Cummins India Limited<br>Power Generation<br>Business Unit<br>35/A/1/2, Erandawana,<br>Pune 411 038, India | Phone: (91) 020-<br>3024 8600 , +91<br>124 3910908<br>Mobile: +91<br>9350191881 | cpgindia@cummins.com<br>rishi.s.gulati@cummins.<br>com |
| 3          | BNE Company<br>Contact Person:<br>Mr Bhavneet Singh,<br>Marketing                                      | 7B, Kiran Shankar Roy<br>Road, 3rd Floor,<br>Kolkata 700 001   | Mobile :<br>+91- 9831048994   | bnecompany@gmail.co<br>m,<br>bne_company@yahoo.c<br>om |

## EPIA 7 & 13: Installation of EE fans instead of conventional fans

| SI.<br>No. | Name of Company                               | Address   | Phone No.  | E-mail                                       |
|------------|---|---|--|--|
| 1          | Super fans                                    | 351B/2A, Uzhaipalar<br>street,<br>GN Mills PO, Coimbatore.<br>INDIA 641029. | Mob: 9489078737  | Email:<br>superfan@versadrives.co<br>m       |
| 2          | Usha pumps<br>Contact Person: Mr.<br>KB Singh | J-1/162, Rajouri Garden,<br>Rajouri Garden New<br>Delhi, DL 110005          | 011(23318114),011<br>2510<br>4999,01123235861(<br>Mr.Manish) | Email:<br>kb_singh@ushainternatio<br>nal.com |

| Client Name       | Bureau of Energy Efficiency (BEE)Project No.        |      | 9A00 | 00005611 |
|-------------------|---|------|------|----------|
| Project Name      | Promoting energy efficiency and renewable energy in | Rev. | 2    |          |
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## EPIA 8 & 9: Energy Efficient Lights

| SI.<br>No. | Name of<br>Company   | Address   | Phone No.  | E-mail  |
|------------|--|---|--|---|
| 1          | Osram Electricals<br>Contact Person:<br>Mr. Vinay Bharti         | OSRAM India Private<br>Limited,Signature<br>Towers, 11th<br>Floor,Tower B, South<br>City - 1,122001<br>Gurgaon, Haryana | Phone: 011-<br>30416390<br>Mob: 9560215888   | vinay.bharti@osram.co<br>m  |
| 2          | Philips Electronics<br>Contact Person:<br>Mr. R.<br>Nandakishore | 1st Floor Watika<br>Atrium, DLF Golf<br>Course Road, Sector<br>53, Sector 53 Gurgaon,<br>Haryana 122002                 | 9810997486,<br>9818712322(Yoges<br>h-Area Manager),<br>9810495473(Sande<br>ep-Faridabad)   | r.nandakishore@phillips.c<br>om,<br>sandeep.raina@phillips.<br>com  |
| 3          | Bajaj Electricals<br>Contact Person:<br>Mr. Kushgra<br>Kishore   | Bajaj Electricals<br>Ltd,1/10, Asaf Ali Road,<br>New Delhi 110 002  | 9717100273,<br>011-25804644<br>Fax:011-23230214<br>,011-23503700,<br>9811801341(Mr.Ra<br>hul Khare),<br>(9899660832)Mr.A<br>tul Baluja,<br>Garving<br>Gaur(9717100273),<br>9810461907(Kapil) | kushagra.kishore@bajajel<br>ectricals.com,<br>kushagrakishore@gmail.c<br>om;<br>sanjay.adlakha@bajajel<br>ectricals.com |

## EPIA 10: Energy Monitoring System

|                               | SI.<br>No.         | Name           | of Company                   | Address                                       | Ph  | one No | E-mail /We     | bsite                 |
|-------------------------------|--------------------|----------------|------------------------------|---|---|--------|----------------|-----------------------|
|                               | Automation         |                |                              |   |   |        |                |                       |
|                               | 1 ladept Marketing |                | Marketing                    | S- 7, 2nd Floor, Manish                       | Tel.:iadept@vsnl.net011-65151223,info@iadeptmarketi |        |                |                       |
|                               |                    |                |                              | Global Mall, Sector 22                        |   |        | ,info@iadeptma | info@iadeptmarketing. |
|                               |                    | Contac         | t Person:                    | Dwarka, Shahabad                              |   |        | com            |                       |
| Clie                          | nt Nan             | ne             | Bureau o                     | f Energy Efficiency (BEE)                     | Project No.   |        | 9A000000       |                       |
| Project Name Promoting energy |                    | Promoting ener | rgy efficiency and renewable | ble energy in selected MSME clusters in India |   | Rev.   |                |                       |
| Prepared by: DESL             |                    |                |                              | Date: 06-                                     | 07-2015   |        |                | Page 70 c             |

| SI.<br>No. | Name of Company                                       | Address  | Phone No   | E-mail /Website                      |
|------------|---|--|--|--------------------------------------|
|            | Mr. Brijesh Kumar<br>Director                         | Mohammadpur, New<br>Delhi, DL 110075   |  |                                      |
| 2          | Aimil Limited<br>Contact Person:<br>Mr. Manjul Pandey | Naimex House<br>A-8, Mohan<br>Cooperative Industrial<br>Estate,<br>Mathura Road,<br>New Delhi - 110 044  | Office: 011-<br>30810229,<br>Mobile: +91-<br>981817181 | manjulpandey@aimil.c<br>om           |
| 3          | Panasonic India<br>Contact Person:<br>Neeraj Vashisht | Panasonic India Pvt Ltd<br>Industrial Device<br>Division (INDD)<br>ABW Tower,7th Floor,<br>Sector 25, IFFCO<br>Chowk,<br>MG Road,Gurgaon -<br>122001, Haryana, | 9650015288   | neeraj.vashisht@in.pan<br>asonic.com |

### **EPIA 11: Skin loss reduction**

| SI.<br>No. | Name of Company                                    | Address   | Phone No.   | E-mail   |
|------------|--|---|---|--|
| 1          | Morgan Advanced<br>Materials - Thermal<br>Ceramics | P.O. Box 1570, Dare<br>House Complex, Old No.<br>234, New No. 2, NSC Bose<br>Rd, Chennai - 600001,<br>INDIA | <ul> <li>T 91 44 2530 6888</li> <li>F 91 44 2534 5985</li> <li>M 919840334836</li> </ul>            | munuswamy.kadhirvelu@<br>morganplc.com<br>mmtcl.india@morganplc.c<br>om<br>ramaswamy.pondian@mo<br>rganplc.com |
| 2          | M/s LLOYD<br>Insulations (India)<br>Limited,       | 2,Kalka ji Industrial Area,<br>New Delhi-110019   | Phone: +91-11-<br>30882874 / 75<br>Fax: +91-11-44-<br>30882894 /95<br>Mr. Rajneesh<br>Phone : 0161- | Email:<br>kk.mitra@lloydinsulation.<br>com   |

| Client Name       | Bureau of Energy Efficiency (BEE)Project No.        |      |   | 00005611 |
|-------------------|---|------|---|----------|
| Project Name      | Promoting energy efficiency and renewable energy in | Rev. | 2 |          |
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| SI.<br>No. | Name of Company | Address | Phone No.           | E-mail |
|------------|-----------------|---------|---------------------|--------|
|            |                 |         | 2819388             |        |
|            |                 |         | Mobile : 9417004025 |        |

## EPIA 13: Installation of servo-stabilizer with separate feeder of lighting and fan load

| SI.<br>No. | Name of Company  | Address   | Phone No.  | E-mail   |
|------------|--|---|--|--|
| 1          | Servostar<br>Contact Person: Mr.<br>Salman Khan                          | 40, Shakarpur Khas, Near<br>Modern Happy<br>School,Delhi                | Salman-9811273753,<br>9350033639),<br>011- 22460453,<br>22040519,<br>Fax No-011-<br>22459653 | sales@servostar.in<br>jeewangarg@servostar.in<br>salman@servostar.in |
| 2          | Jindal Electricals<br>Contact Person: Mr.<br>Rahul Kumar<br>Shrivasatava | 41, Shakarpur Khas, (Near<br>Modern Happy School)<br>Delhi – 92 (India) | 9910993167(Mr.Rah<br>ul),<br>(011) 22460453,<br>9350809090                                   | Email:<br>delhi@jindalrectifiers.com                                 |

### EPIA 15: Installation of EE Burners

| SI.<br>No. | Name of Company                                     | Address                                | Phone No                 | E-mail /Website                     |  |  |  |
|------------|---|--|--------------------------|-------------------------------------|--|--|--|
| Auto       | Automation  |  |                          |                                     |  |  |  |
|            | ENCON Thermal<br>Engineers (P) Ltd                  | 297, Sector-21 B<br>Faridabad – 121001 | Tel.:<br>+91 129 4041185 | sales@encon.co.in<br>kk@encon.co.in |  |  |  |
|            | Contact Person:                                     | Haryana                                | Fax:                     | www.encon.co.in                     |  |  |  |
| 1          | Mr V B Mahendra,<br>Managing Director<br>Mr. Puneet |  | +91 129 4044355          |                                     |  |  |  |
|            | Mahendra, Director                                  |  | Mobile:<br>+919810063702 |                                     |  |  |  |
|            |   |  | +919810085702            |                                     |  |  |  |

| Client Name       | ient Name Bureau of Energy Efficiency (BEE)  |  | 9A00 | 00005611 |
|-------------------|--|--|------|----------|
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| SI.<br>No. | Name of Company                             | Address  | Phone No                                   | E-mail /Website   |
|------------|---|--|--|---|
| 2          | TECHNOTHERMA<br>FURNACES INDIA<br>PVT. LTD. | 206, Hallmark<br>Commercial Complex,<br>Near Nirmal Lifestyles,<br>L.B.S. Marg, Mulund<br>West,<br>Mumbai - 400 080.<br>India.               | T: 022-25695555                            | Furnace@technotherma.n<br>et                              |
| 3          | Therm process                               | Mr. Sanjay Parab<br>B/1203-O2 Commercial<br>Complex,<br>Minerva Estate, Opp Asha<br>Nagar,<br>P.K.Cross Road, Mulund<br>(W)<br>Mumbai-400080 | T: 022-<br>25917880/82/83<br>M: 9967515330 | thermprocess@yahoo.co<br>m<br>sanjay@thermprocess.co<br>m |

## EPIA 16: Installation of Solar heat pipes for electroplating bath heating

| SI.<br>No | Name of Company  | Address   | Phone No    | E-mail /Website  |
|-----------|--|---|-------------|--|
| 1         | Mr. Manmohan<br>Reen,<br>Regional Manager<br>Electrotherm Solar<br>Limited | Plot No. 414/1, GIDC<br>Phase-II, Vatva,<br>Ahmedabad-382445<br>Gujarat | 09988596639 | manmohan.reen@electro<br>therm.com<br>www.electrothermal.com |

| Client Name       | Bureau of Energy Efficiency (BEE)   | Project No. | 9A0000005611 |               |  |
|-------------------|---|-------------|--------------|---------------|--|
| Project Name      | Promoting energy efficiency and renewable energy in selected MSME clusters in India |             |              | 2             |  |
| Prepared by: DESL | Date: 06-07-2015  |             |              | Page 73 of 73 |  |